autoconnect guide SPRINGBIG

table of contents

page 2- chapter 1: overview of dashboard

page 11-chapter 2: core autoconnects

page 22- chapter 3: desired action taken autoconnects

page 28- chapter 4: customer status reached autoconnects

page 34- chapter 5: reminder autoconnects

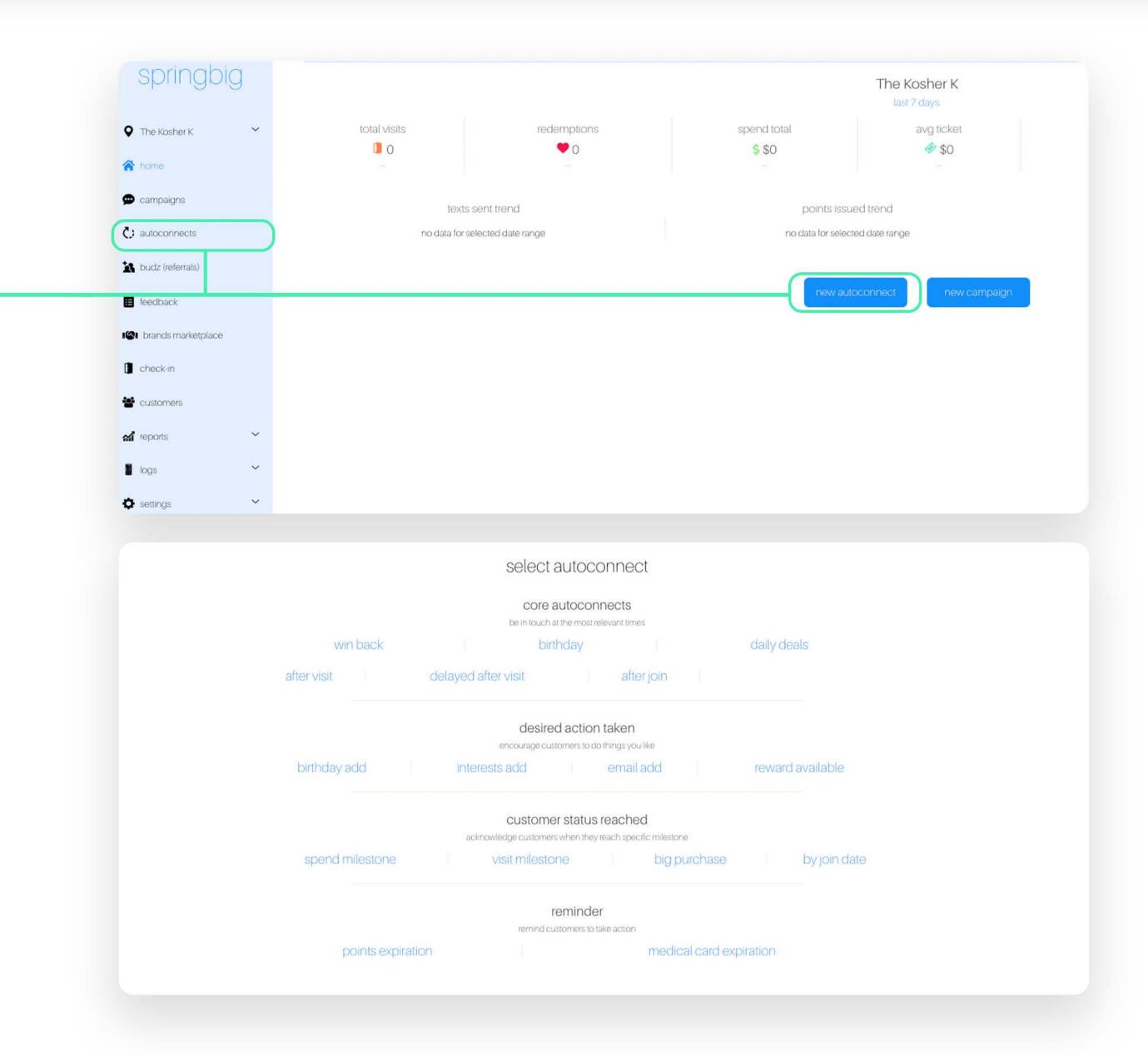
chapter 1 overview of dashboard

autoconnect overview

you can easily reach your springbig
autoconnect menu from the dashboard by
either clicking the new autoconnect button
from the homepage, or from the
autoconnects option from the side-menu

from the autoconnect menu, simply select the type of autoconnect you would like to create

prior to going into each autoconnect individually, we're going to talk about the general autoconnect dashboard which will apply to all of them



autoconnects dashboard

in this chapter, you will learn about the general overview of the autoconnects dashboard. everything mentioned in this chapter will apply to all autoconnects. we will go into detail for each autoconnect in the following chapters

new autoconnect: win back in this field, you will be prompted to enter configure autoconnect settings pick audience(s) and create messages for that audience, you can create multiple audiences (i.e. boca and flowers, boca and edibles), for each audience, you can create multiple messages to cycle through (i.e. different message every time receiving 'win back' or 'after visit'). the name of your autoconnect if customers belong to multiple audiences the audience with the highest priority will be applied. disabled name (for your reference) + audience click here to check out the different filters audience id: #86405 you can apply to each audience. you can + filters 🗸 filter by location, interests, brands, etc. use the creator below to craft whatever message you wantl add text, creative images, and extensions to your campaign and we will generate a stashboard for your members (see tutorial) this is the textbox where you type out the message you want to send to your customer select an icon above to add a link for a digital coupon, target specific part of the wallet or link to any website in the message, you can also include: a photo emojis customer info select a notification message choose a message to send your members as a text, and we will include a secure link to the stashboard you've created above select the notification message you would select mms notification image (recommended) like your members to see choose an image to be attached to the autoconnect (optional)

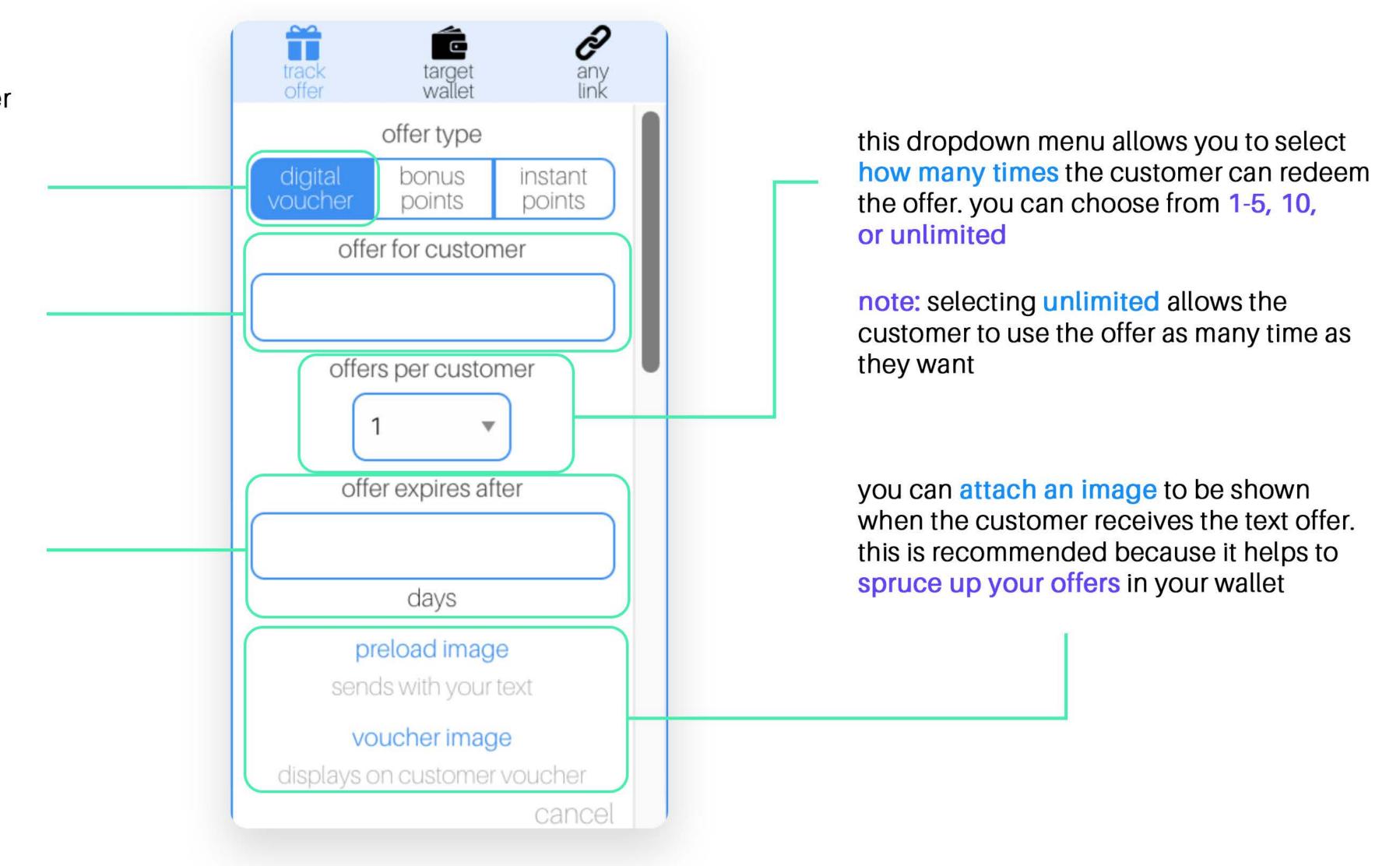
track offers: digital voucher

now we will go into detail about each autoconnect feature (track offer, target wallet, and any link). keep in mind that these features apply to all autoconnects, although some work better with particular autoconnects. we will begin with track offer, specifically the offer type digital voucher

the purpose of the digital voucher track offer is to provide your customer with a digital coupon or voucher they can redeem for a certain period of time

in this field, you will be prompted to enter the offer, in other words, enter the name of the offer

here, you will indicate the expiration time frame for the offer (in days)

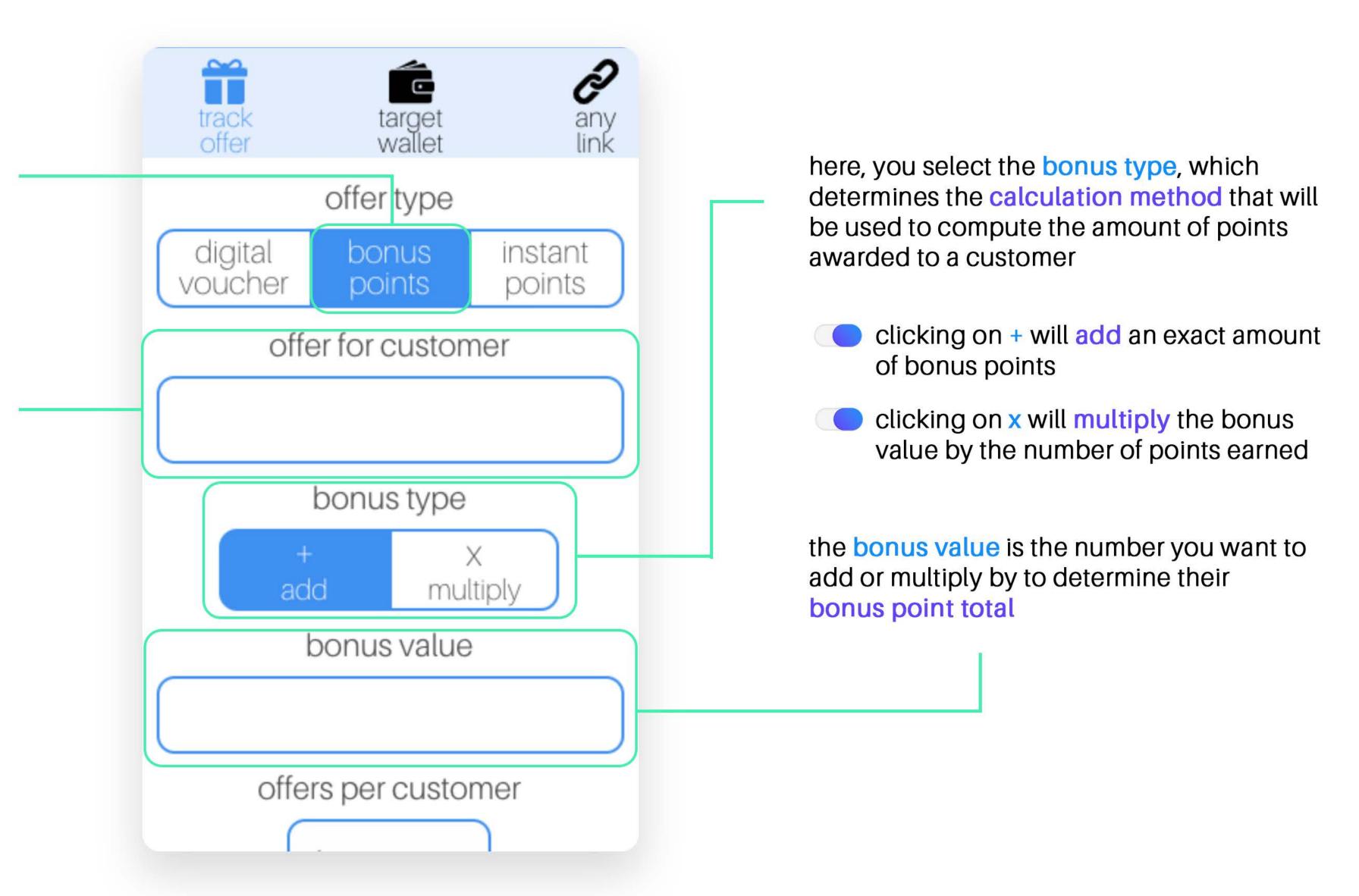


track offers: bonus points

now that we've spoken about the digital voucher offer type, we will go into detail about how you can utilize the bonus points offer type. keep in mind that these features apply to all autoconnects

the purpose of the bonus points track offer is so that you can reward your customers with bonus points when they spend a minimum amount of money at your store

in this field, you will be prompted to enter the offer, in other words, enter the name of the offer

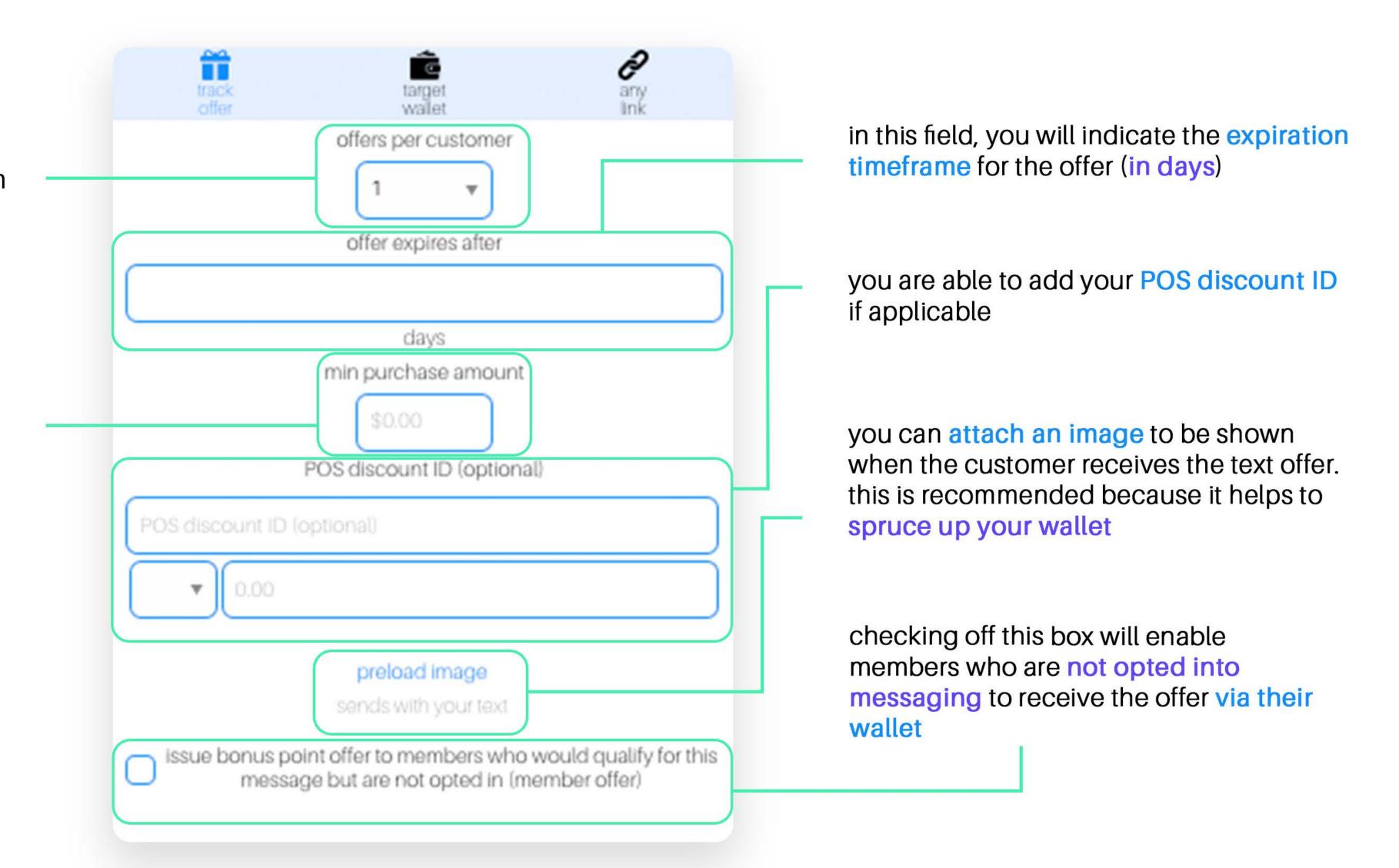


SPRINGBIG track offers: bonus points cont.

this dropdown menu allows you to select how many times the customer can redeem the offer. you can choose from 1-5, 10, or unlimited

note: selecting unlimited allows the customer to use the offer as many time as they want

in this field, you will determine the minimum purchase amount that the customer must make to receive those bonus points

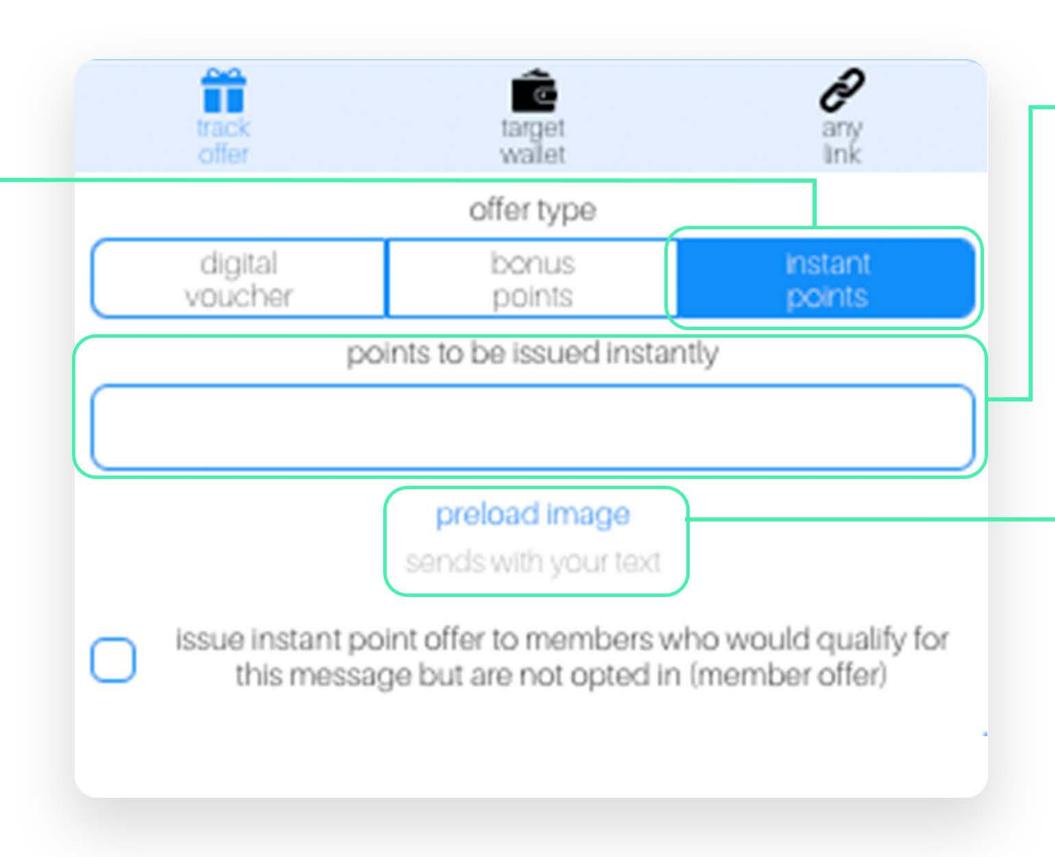


track offers: instant points

now that we've spoken about the bonus points offer type, we will go into detail about how you can utilize the instant points offer type. keep in mind that these add-ons apply to all autoconnects, although some work better with particular autoconnects

the purpose of the instant points track offer is to give your customers points instantly without being bound to spending anything extra. it's basically like getting a direct deposit

note: you can use this track offer to drive traffic and influence consumer behaviors



in this field, you will be prompted to enter the number of points you would like to issue the customer

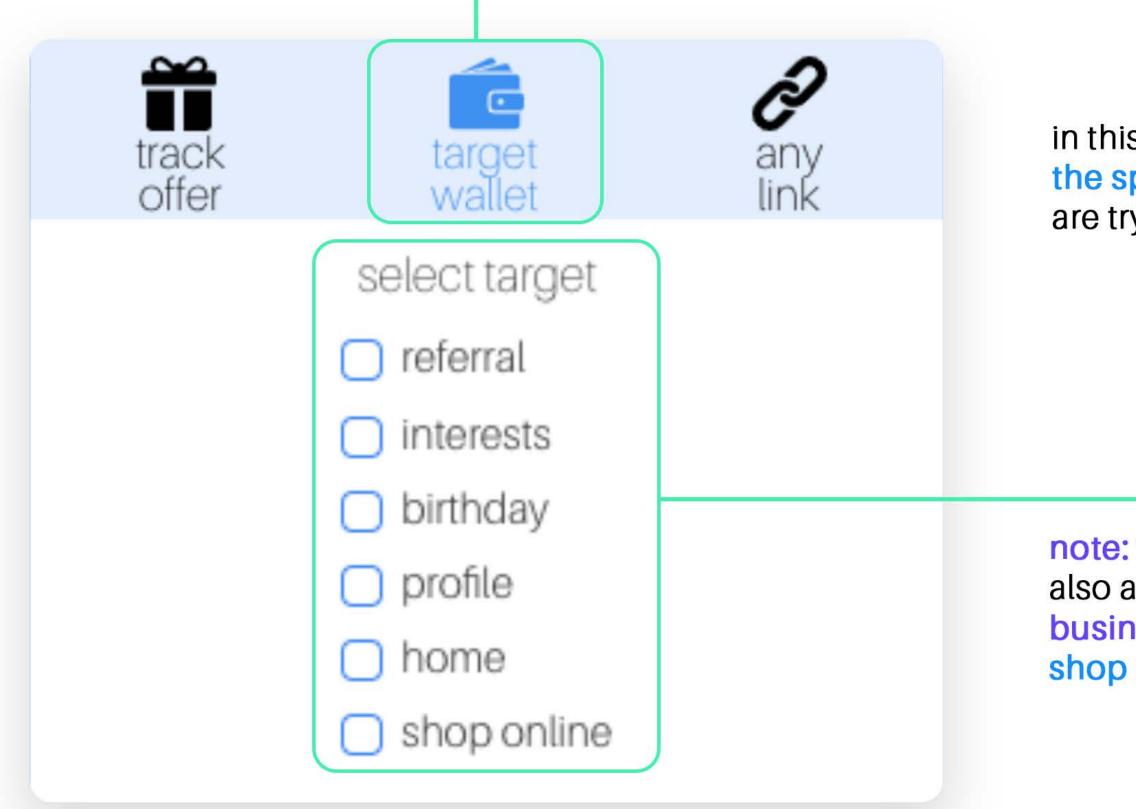
you can attach an image to be shown when the customer receives the text offer. this is recommended because it helps to spruce up your wallet

target wallet

now that we've spoken about the all the track offer features, we will go into detail about how you can utilize the target wallet autoconnect feature. keep in mind that these add-ons apply to all autoconnects, although some work better with particular autoconnects

when you select the target wallet feature, it allows you to send your customers direct access to specific parts of their wallet

note: this is especially useful when you send the customer that you are trying to get to fill out their profile, birthday, or interests



in this field, you will be prompted to select the specific wallet destination that you are trying to send the customer to

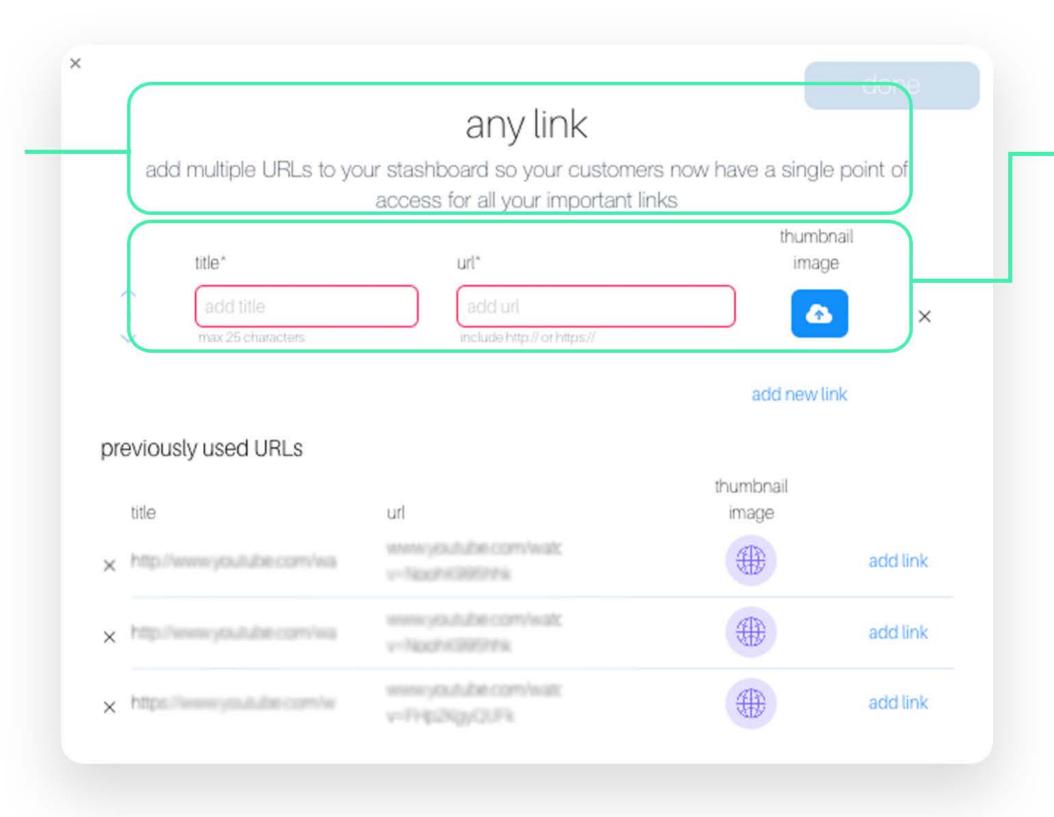
note: when BUDZ is enabled referral will also appear. when a website is listed under business website in the basic settings a shop online checkbox will appear too

any link

now that we've spoken about the target wallet feature, we will go into detail about how you can utilize the any link autoconnect feature. keep in mind that these add-ons apply to all autoconnects, although some work better with particular autoconnects

the purpose of the any link track add-on is to provide your customer with a link to whatever you'd like. once clicked, a pop-up will appear

note: this is especially useful if you want to include a link to your online menu to show customers how easy it is to place online orders at your store



in this field, you will be prompted to enter the full url (any link) that you would like the customer to be taken to

note: you are able to add a title and a thumbnail image to the any link

chapter 2 core autoconnects

core autoconnects

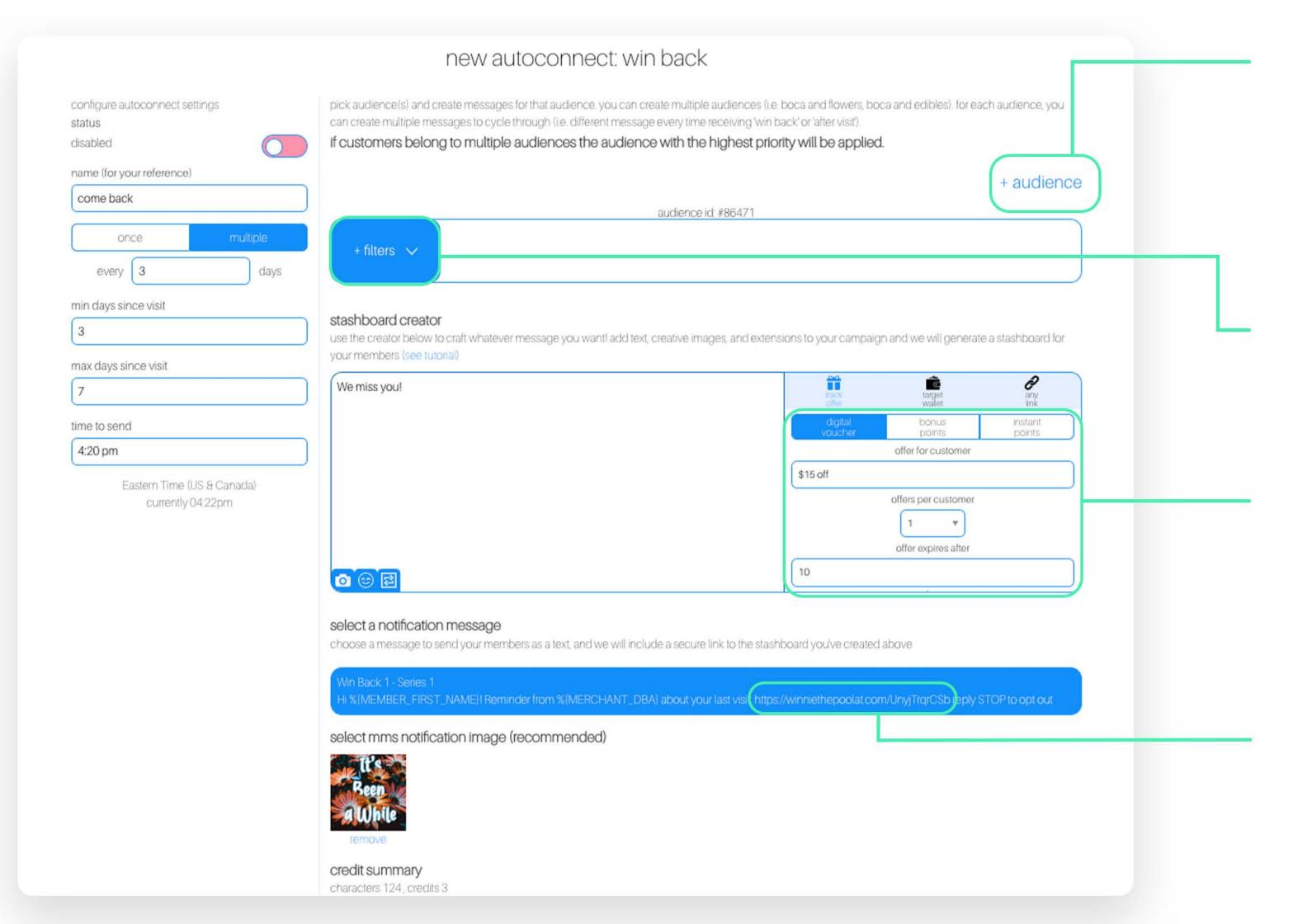
this group of autoconnects was created so that you can keep intouch with your customers and rewards them at the most relavant times. they allow you to provide them with incentivized messaging to keep them coming back to your store. whether it's sending them a birthday discount, sending them your store's daily deals, or simply trying to get them to shop with you if they haven't done so in a while, there is an autoconnect for you

we will begin with the win back autoconnect and go through the list respectively

win back)	be in touch at the most rebirthday		daily deals
after visit			ervisit	after join
birthday add		desired action encourage customers to de interests add		reward available
spend milestone		customer status acknowledge customers when they visit milestone		by join date
reminder remind customers to take action				
points expiration medical card e				piration

win back autoconnect

the purpose of this autoconnect is to win back customers that have not visited your store in a while, giving you the ability to reconnect with a customer to get them back in your store before they become the one that got away



click here to create multiple audiences, issuing each a win back offer that is likely to grab their attention

note: be sure to create an all audiences and prioritize it last

remember to apply filters to each of your audiences like spending total, average spend, and interests. this allows you to send more fitting win backs and give better rewards to those who typically spend more

add a track offer that will be enticing to the customer of that audience

you can even try including an any link to your online menu, letting customers know they can easily order online at your shop

this is what you will click on to view your stashboard message

birthday autoconnect

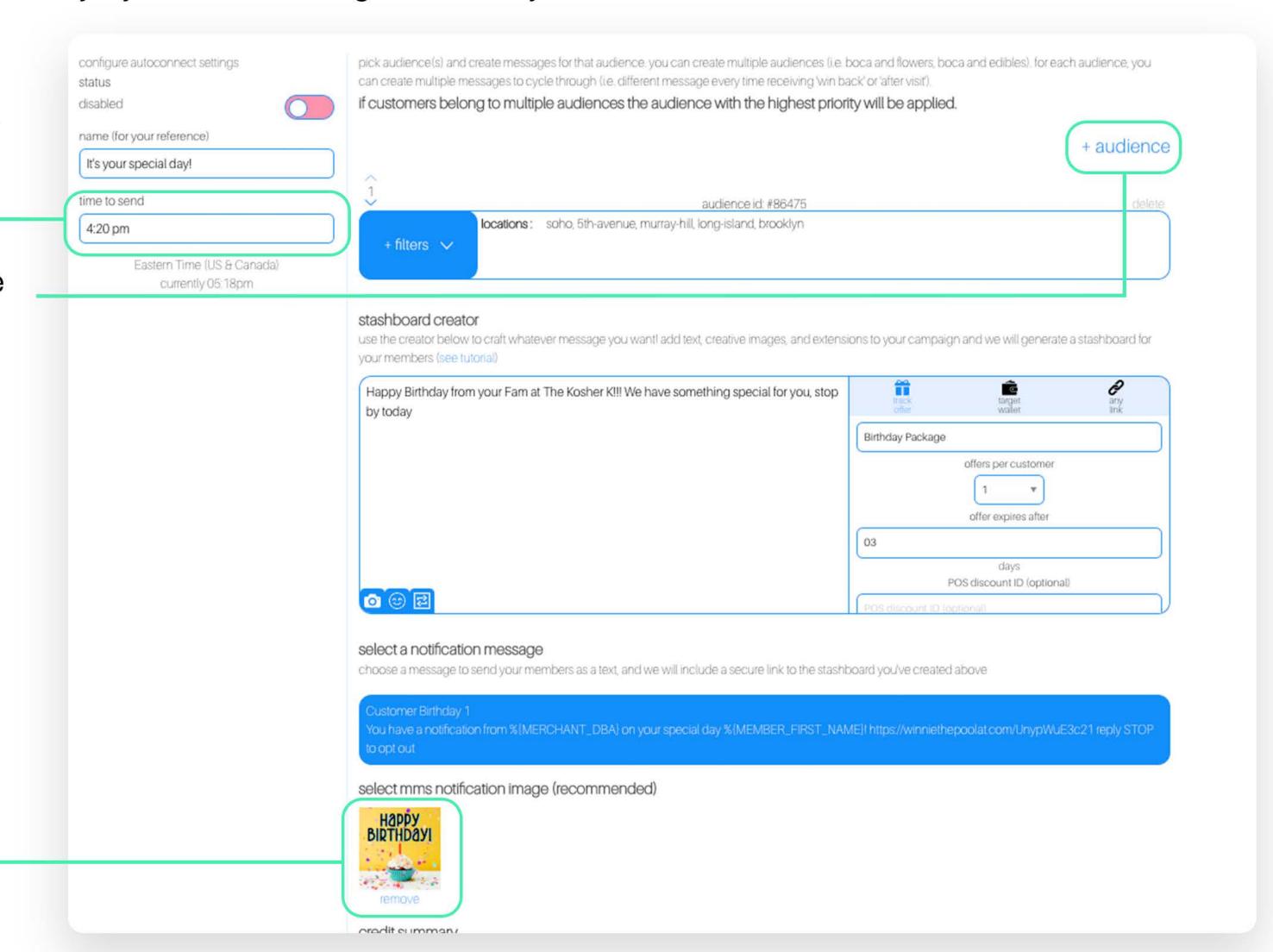
the purpose of this autoconnect is to send messages to your customers on their birthday to show them you care. utilizing this autoconnect increases the likelihood that the customer visits your store, especially if you send them targeted birthday deals or offers

when setting up a birthday autoconnect, we recommend setting a specific time for the message to be sent

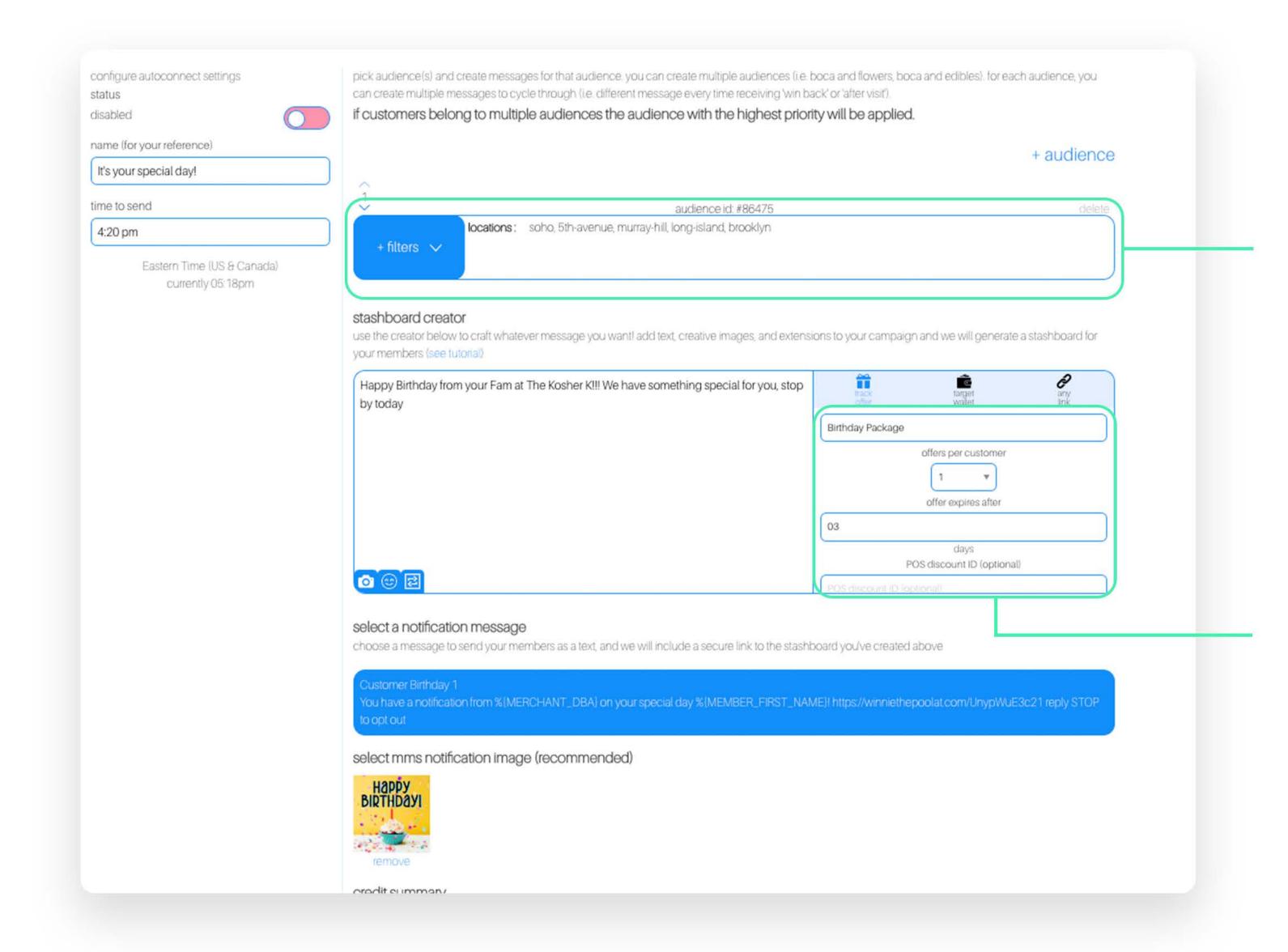
create multiple audiences, gifting all of your members a birthday present that they're sure to love

note: be sure to create an all audience and prioritize it last

add one of our ready to use notification images to add enhance your notifaction and offers



birthday autoconnect cont.



use filters like average spend, spending total, and visiting total to gift those high spending, high visit VIP customers

use filters like join date to give a special gift to customers who have been part of your program for a long time, or thank those that are spending their birthday with you

be sure to add a track offer to each message, and include a birthday display image and a coupon image to make sure that only the birthday person is enjoying your generosity

daily deals autoconnect

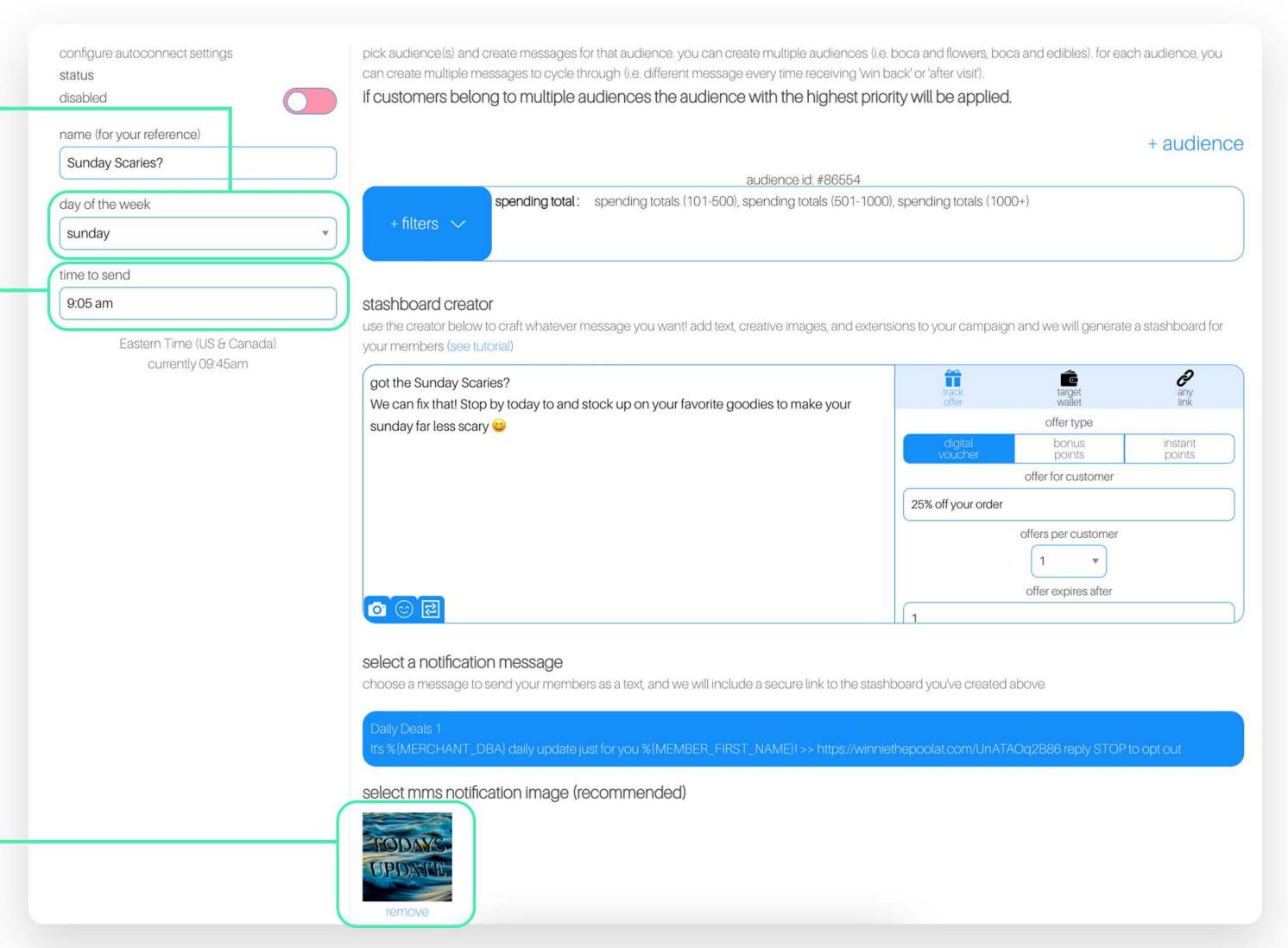
the purpose of this autoconnect is to customize and send daily deals to customers depending on what day of the week it is. using this autoconnect will give your customers an incentive to visit your store on any given day of the week because they know they get something out of it, especially if you send them targeted birthday deals or offers

when setting up a daily deals autoconnect, you can categorize each message based on the day of the week, this can be any day from Sunday to Saturday

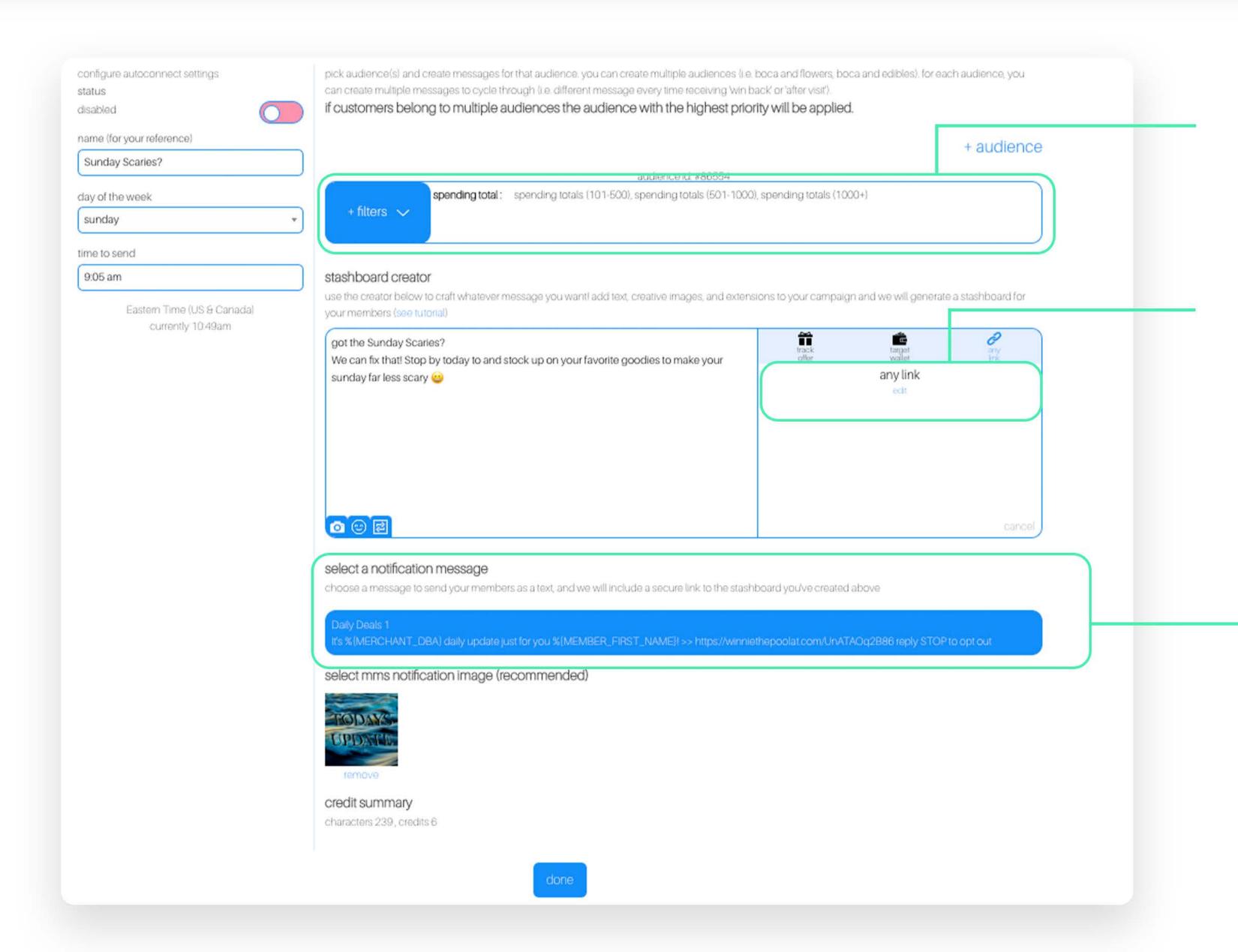
we also recommend setting a specific time for the message to be sent

create multiple messages for each day of the week

add a pre-optimized notification image to your daily deal to help it stand out



daily deals autoconnect cont.



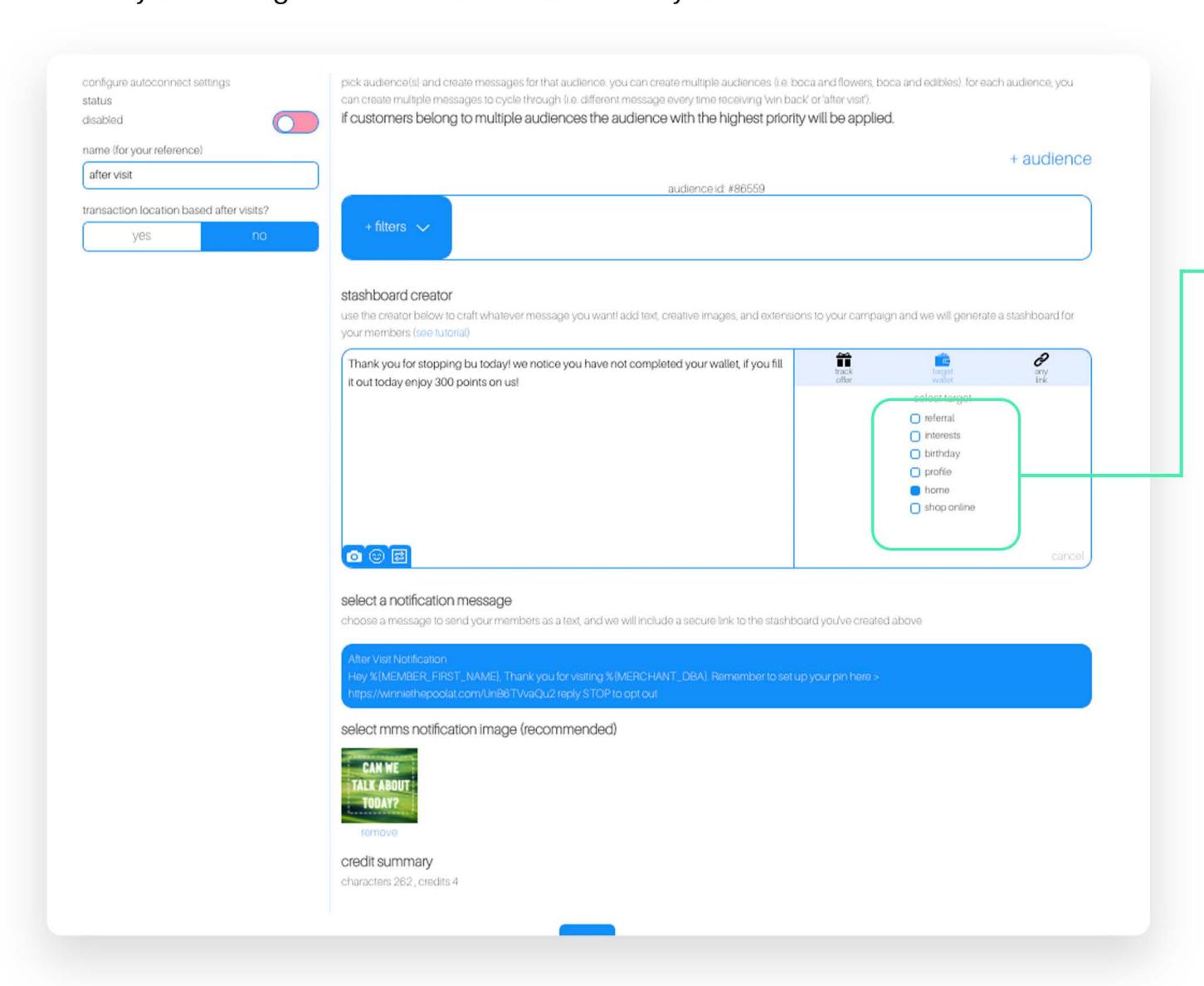
using filters like spending total allows your deals to be product specific so that you can target enthusiasts of those products, in turn, increasing the likelyhood of a sale

you can use the any link feature to increase your shop's online orders and offer deals to your customers

select a pre-optimized notification
messages to further enhance your daily

after visit autoconnect

the purpose of this autoconnect is to send a message to customers after they visit your store and make a purchase, you can create multiple messages in the cycle offering a more conversational tone to your customers



if you run a multi-location dispensary, create an after visit message specifically for customers of each of your stores

target wallet home will take customers to their wallet, this is a perfect extension for your after visit texts

note: to entice customers to provide their birthday, interests, or email, offer a discount once the information is filled in and create another autoconnect to fulfill the promise

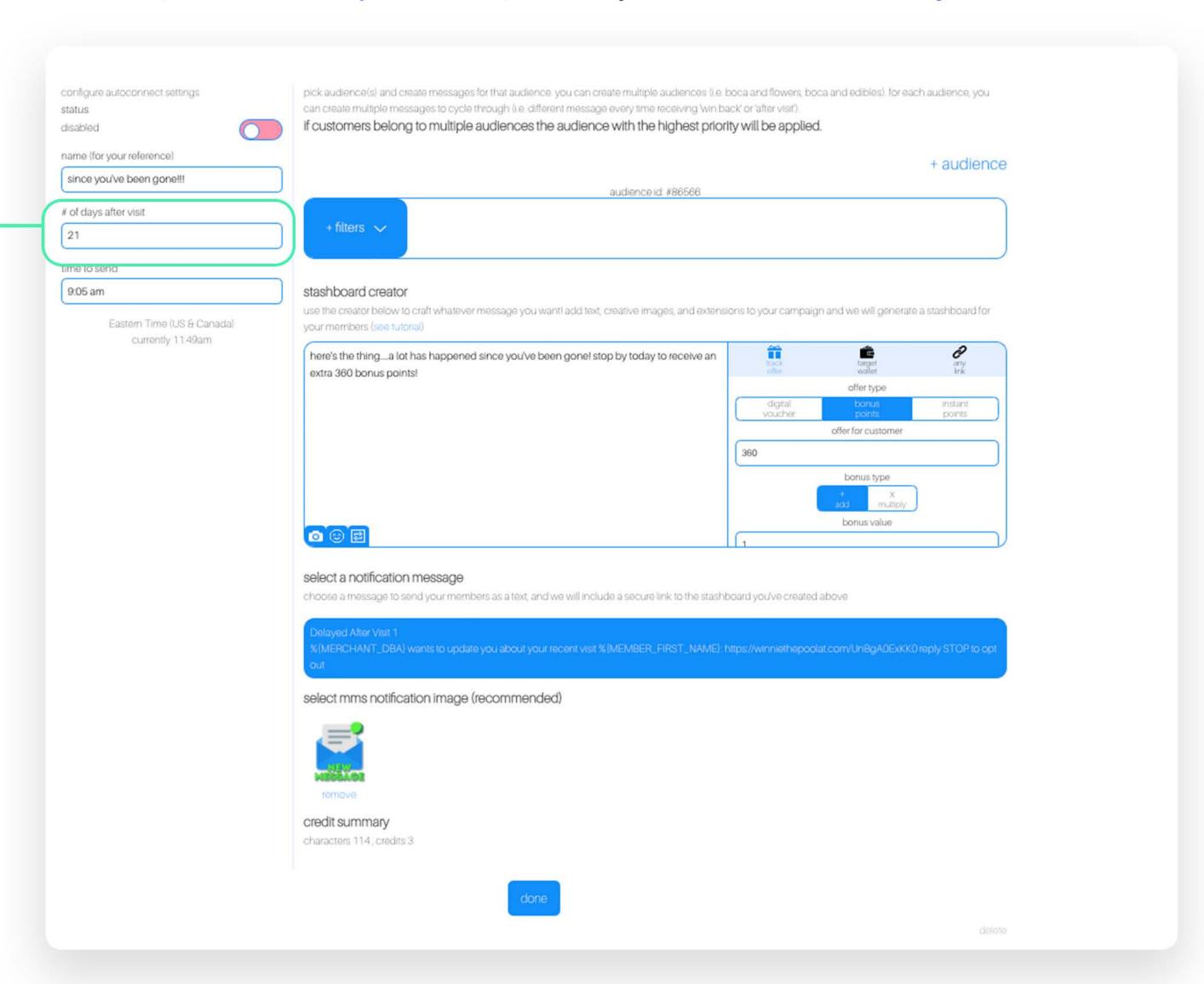
periodically award small offers to customers, ask for updated interests, or remind customers that they can order online

SPRINGBIG delayed after visit autoconnect

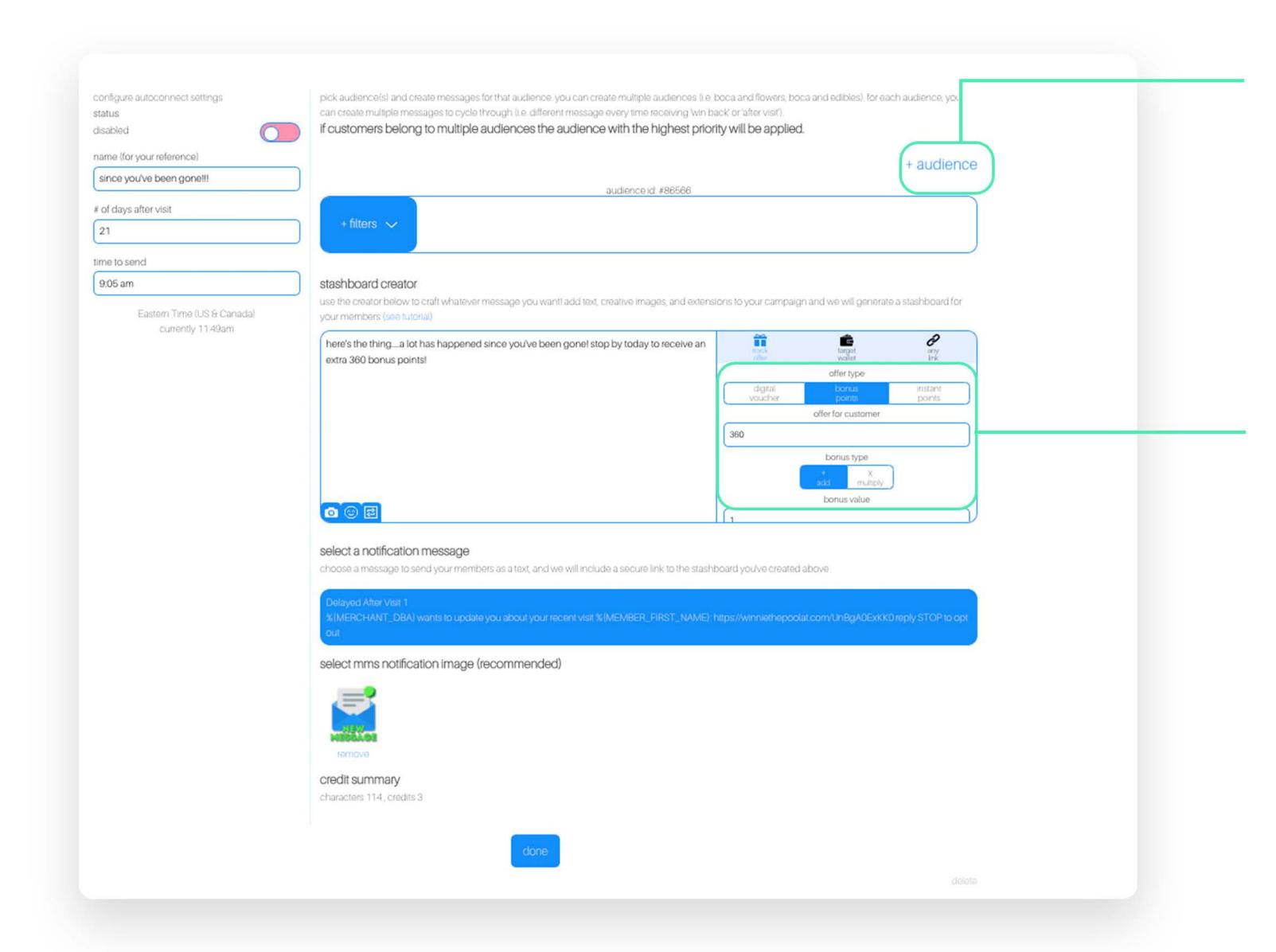
this autoconnect is in place if you prefer to send a message to your customers a few days after they visit, rather than sending it the same day of their visit. with this autoconnect you can ask your customers for reviews, send them surprise offers, or even just make them aware of your menu

in this field, you can determine how many days after the customer visits your store that you would like your message to be sent to them

note: we also recommend setting a specific time for the message to be sent



delayed after visit autoconnect cont.



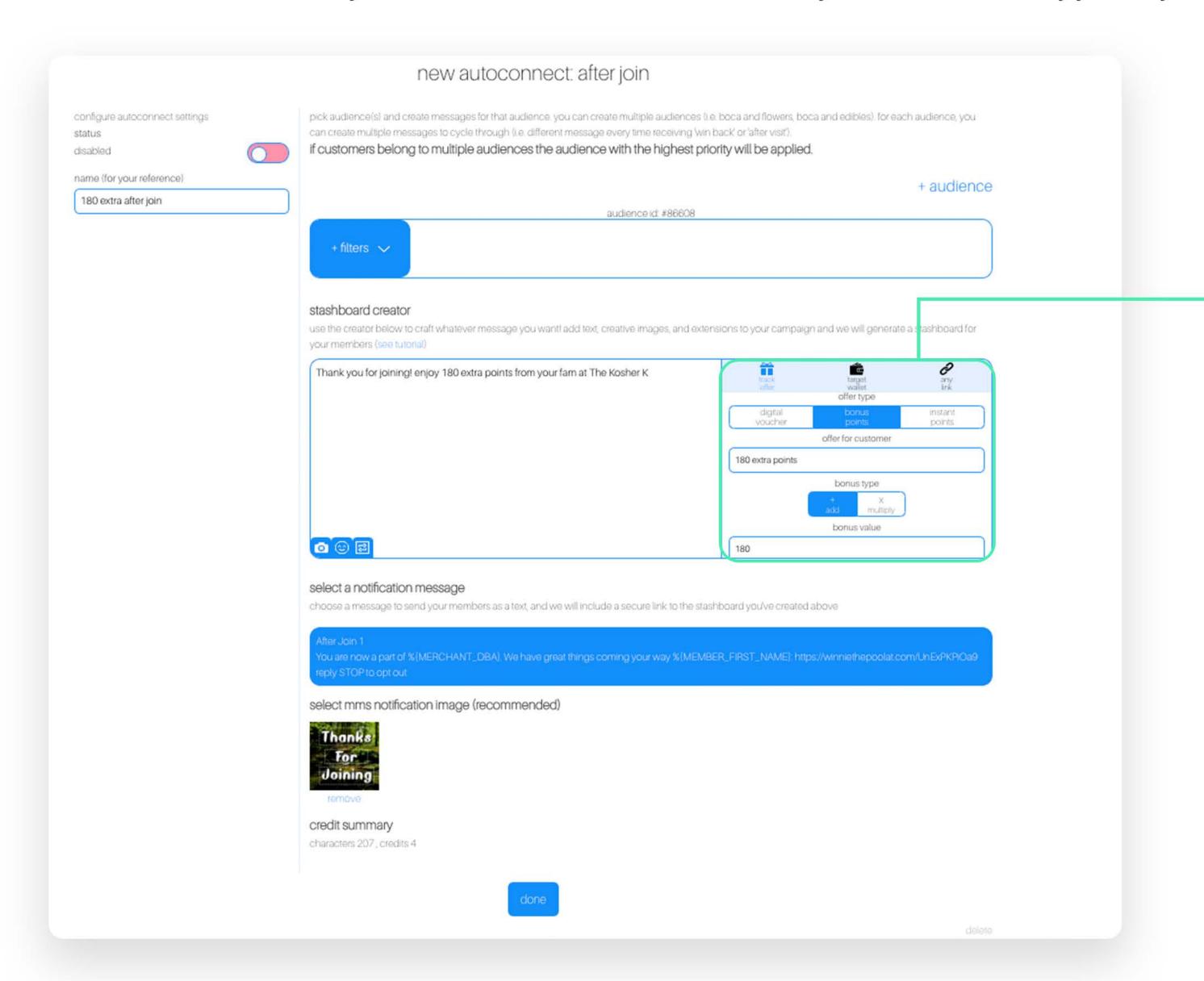
click here to create an audience with a brands or category filters applied

note: this way you can send a message with an any link extension, letting customers know if they enjoyed product from a certain brand, or enjoy a certain category, they can check out more similar products

adding bonus points to this autoconnect, will help incentivize your members to stop by and complete a transaction

after join autoconnect

the purpose of the after join autoconnect is to welcome new customers to your shop and essentially make a good first impression. your join message should be crafted to suit your brand and show new comers that you are thankful they joined your program



include a track offer with a quickly approaching expiration date in your join message, encouraging first time customers to become repeat visitors from the start

create a bonus point track offer with enough bonus points for the customer to redeem the first level reward, this will make them feel valued, thus more likley to be a repeat customer

try to include a message with an any link to your website or online menu, capitalizing on the opportunity to further immerse your new member into your culture

chapter 3 desired actions taken autoconnects

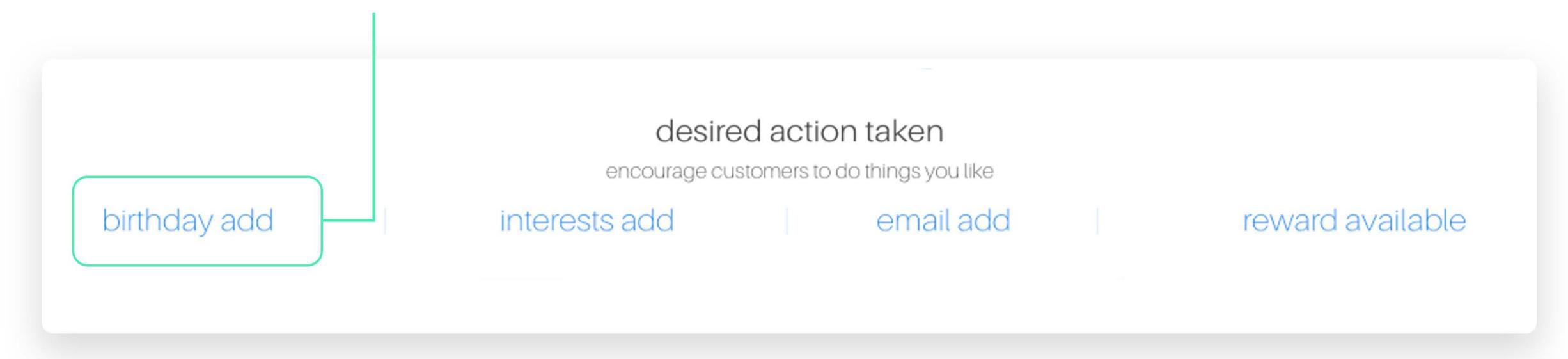
SPRINGBIG desired action taken autoconnects

the desired action taken autoconnects were created so that you could gather customer information as needed. create autoconnects that reward your members for telling you about themselves. you can capture info like their birthday, interests, and email. this will go a long way in helping collect valuable customer data, and will be most effective when complimented by other communications from your store

encourage your staff to educate your members on how to access their personal wallet, and if they share some information about themselves they'll immediately be rewarded. this will make a major difference in the amount of customer data you collect

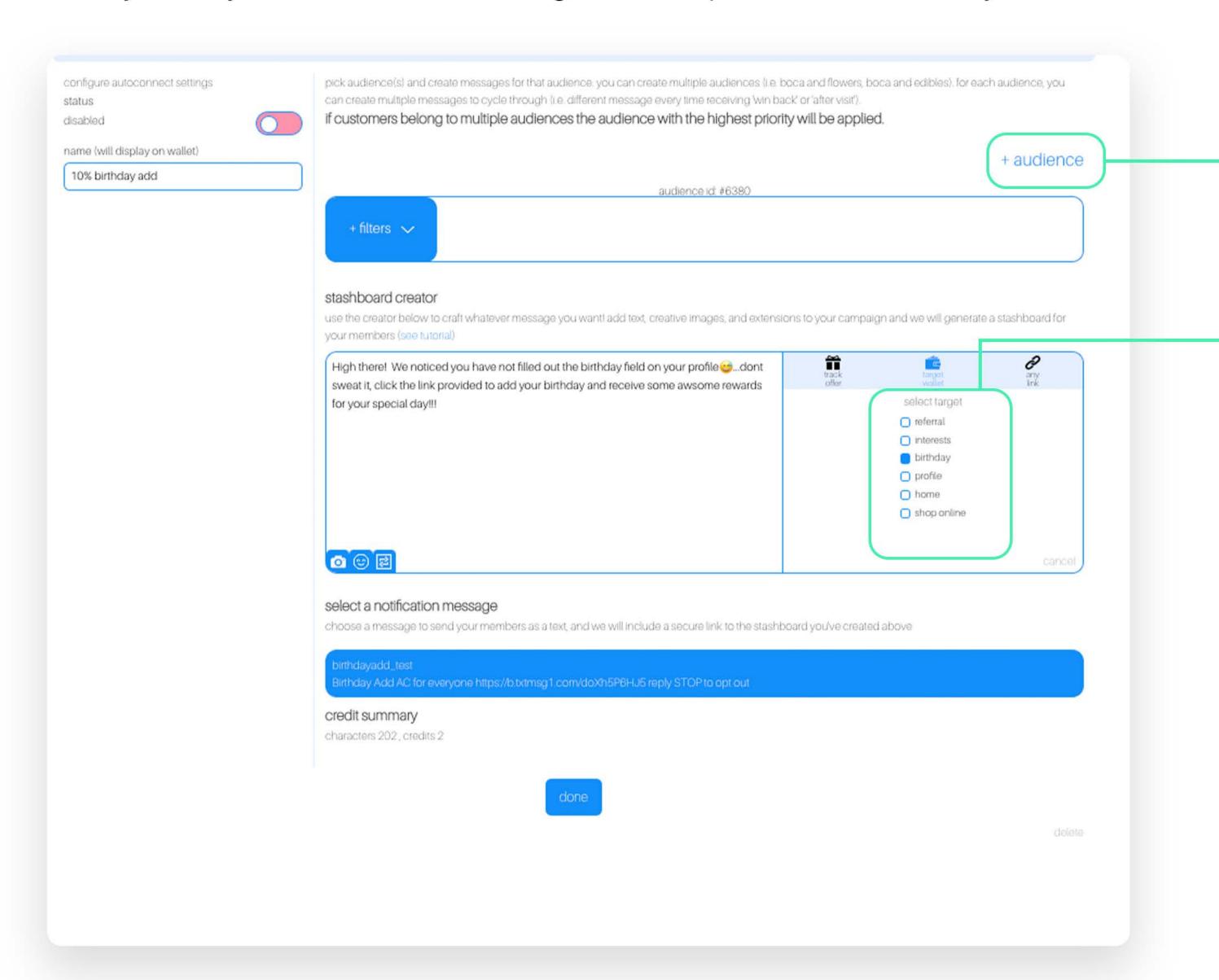
if you just imported a big list, you have the perfect opportunity to request customer information. create an information given autoconnect and send a target wallet campaign letting customers know that they will immediately earn rewards just for telling you about themselves!

we will begin with the birthday add autoconnect and go through the list respectively



birthday add autoconnect

the birthday add autoconnect is in place to help you incentivize customers to fill out their birthday info in their wallet. capturing information like their birthday allows you to send custom messages with unique deals and offers to your customers on their special day



click here to create multiple audiences with different filters so that you're offering specific deals targeting customers who will likely use the reward granted

target wallet birthday will take customers to their wallet, which is perfect if you're trying to get them to fill out the birthday field

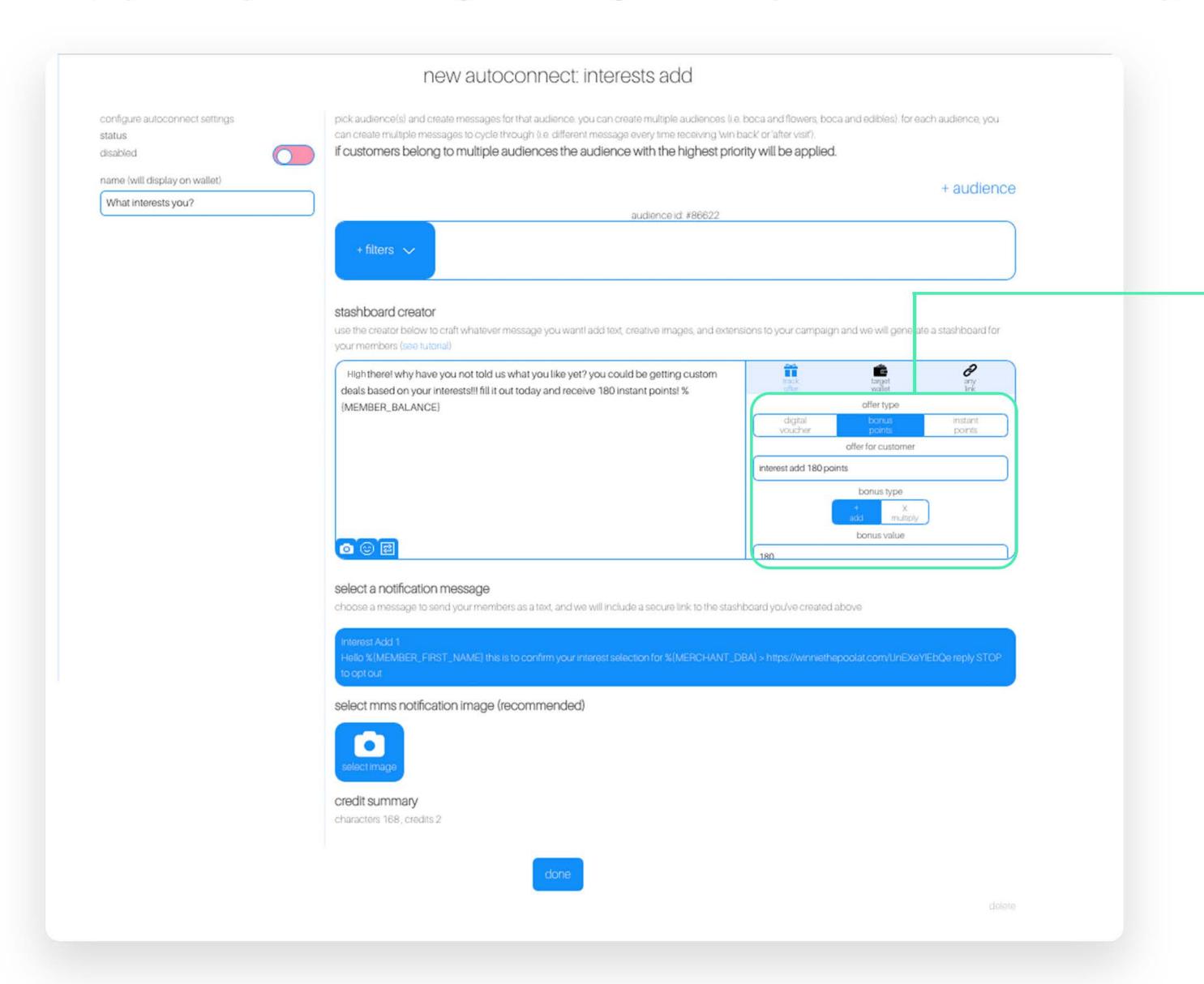
note: to entice customers to provide their birthday, you should offer a discount once the information is filled in and create another autoconnect to fulfill the promise

note: with the birthday autoconnect being the most utilized autoconnect, birthday add is imperative to ensure you obtain all your members birthdays to reward them on their special day

note: whatever you name this autoconnect will be displayed to your members in their wallet

interests add autoconnect

the interest add autoconnect is in place to help you incentivize customers to fill out the interest field in their wallet. capturing information like interests helps you send your members targeted messages because you're able to filter down to the type of messages they would be interested in receiving



using the custom wallet link at the end of your notification message will guide members directly to their wallet, which is perfect if you're trying to get them to tell you about what they like

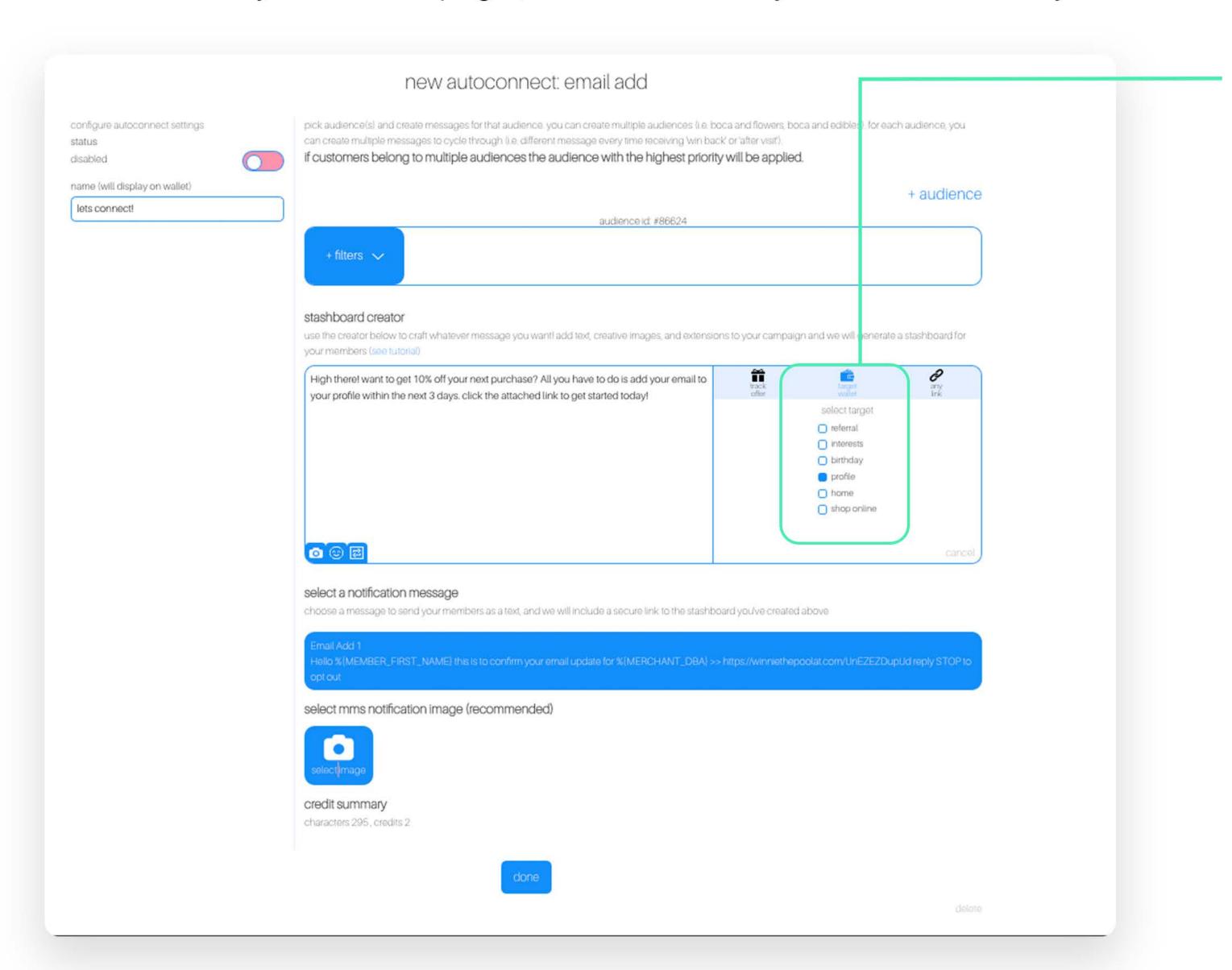
note: to entice customers to provide their interest, you can offer instant points once the information is filled in and create another autoconnect to fulfill the promise

you can also just use the target wallet interest to take customers to their wallet to fill out the interest field

note: whatever you name this autoconnect, will be displayed to your members in their wallet

email add autoconnect

the email add autoconnect is in place to help you incentivize customers to provide you their email address. capturing information like an email address enrolls them into your email campaigns, which is another way to communicate with your members with limited restrictions



target wallet profile will take customers to their wallet, where they can fill out information like their email, phone number, and name

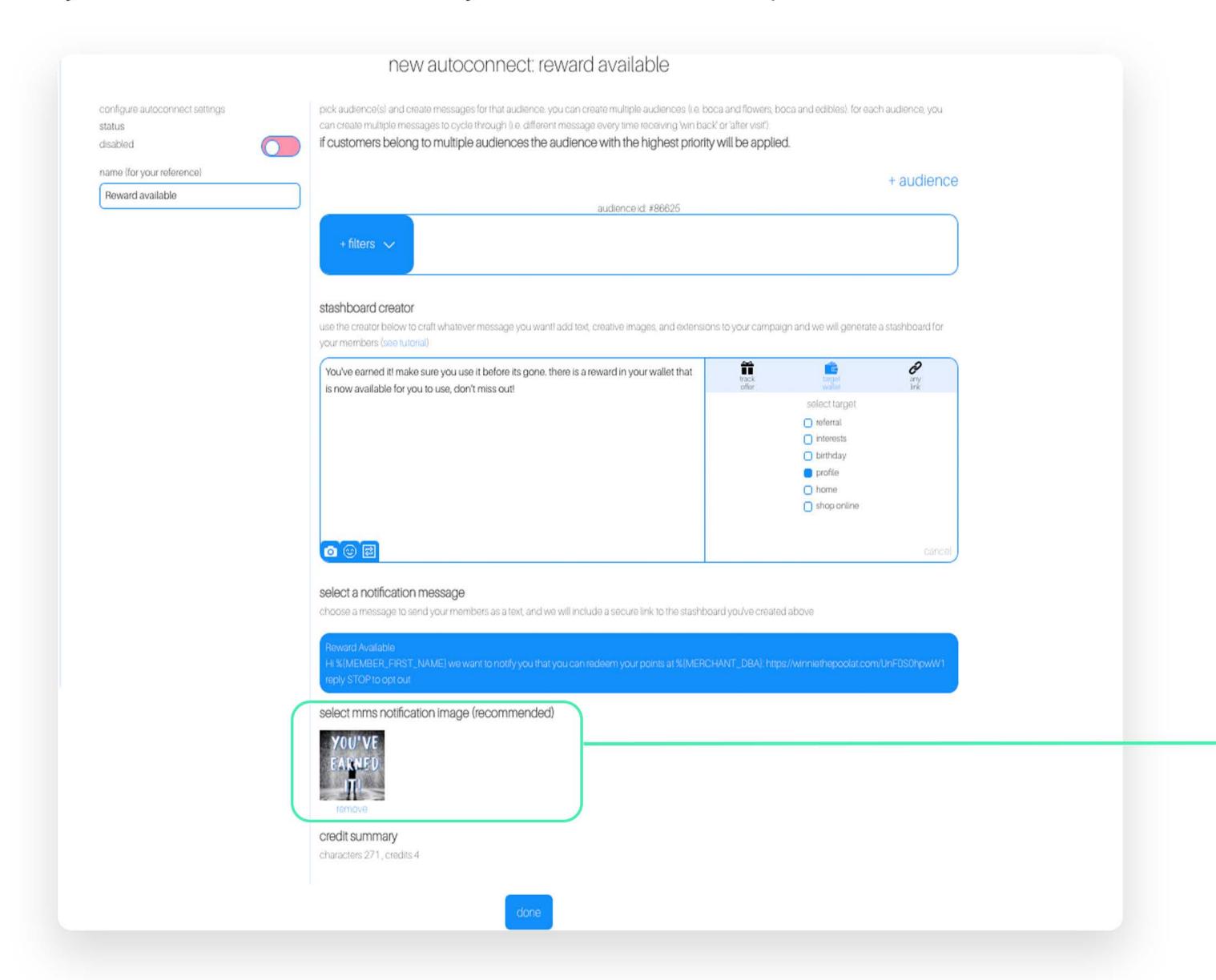
note: to entice customers to provide their email address, you should offer a discount once the information is filled in and create another autoconnect to fulfill the promise

note: with email campaigns, you are able to send your campaigns to members with minimal to no restrictions, enabling you to send your daily deals, menus, etc

note: whatever you name this autoconnect, will be displayed to your members in their wallet

reward available autoconnect

the reward available autoconnect is in place to notify members that they have an active and new reward in their wallet. this is a great way to motivate your members to come back into your store to make a new purchase



reward available will only notify the member regarding their new reward. this notification message meant to motivate your members to come back into your store to redeem their reward

note: if you plan to target mutliple audiences and a member belongs to multiple audiences, the highest prioirty will be applied

note: don't forget to add a pre-optimized notification image to enhance your autoconnect

note: this autoconnect will send out once the member becomes eligible for a reward in their wallet as a gentile reminder

chapter 4 customer status reached autoconnects

SPRINGBIG spend milestone autoconnect

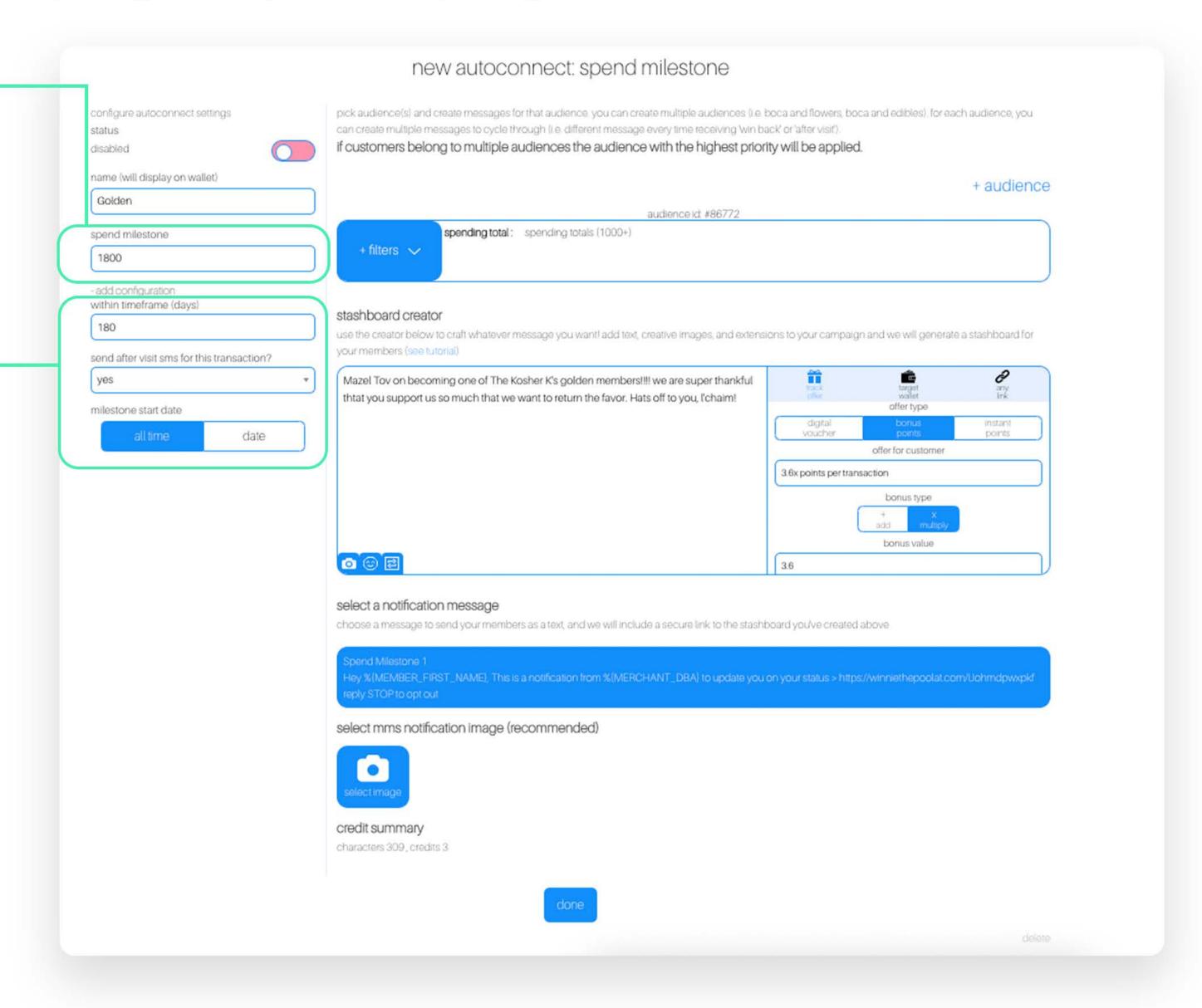
the purpose of this autoconnect is to reward your members for hitting a certain spend milestone or reaching a new tier. running a spend status incentive program raises your loyalty program to an elite level, proving incredibly effective for your highest tier customers

in this field, indicate the spend milestone (in dollars) that the members must meet to reach the new tier and receive a reward

optional: this configuration allows you to set a timeframe by which the customer must reach the spend milestone for their reward and whether or not they receive an after visit sms after doing so

use by join date and spending total filters to incentivize members to spend more with you and reward those who have hit your milestones

create random, personalized rewards at different, seemingly random spend marks, issuing the powerful surprises and delightful rewards to members and they further immerse themselves in your brand



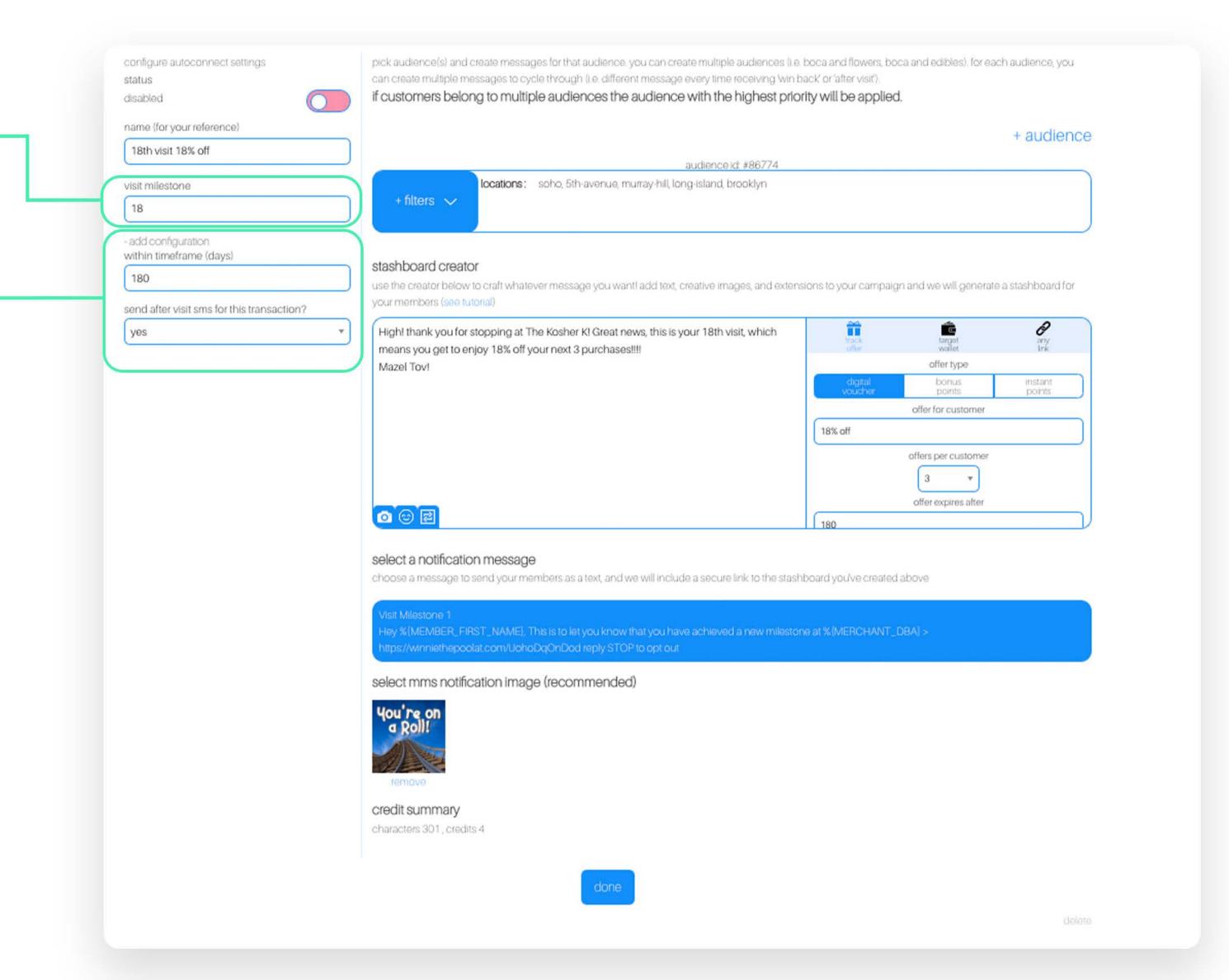
SPRINGBIG visit milestone autoconnect

the purpose of this autoconnect is to reward your members for hitting a certain visit milestone. this allows you to look out for your small timers by offering a very small reward at certain visit intervals, allowing you to offer visits based consolation rewards to members at a very low cost

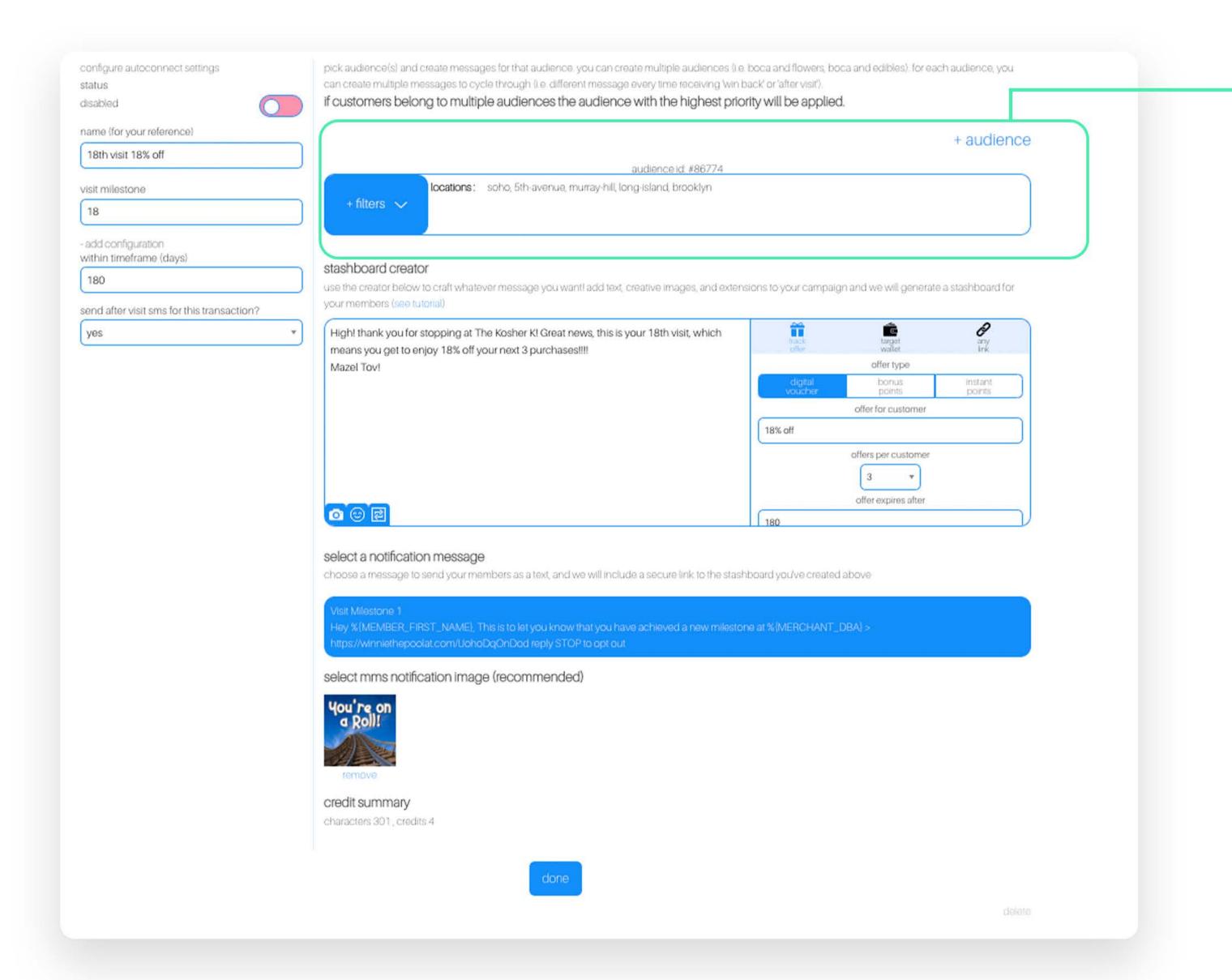
in this field, indicate the visit milestone (in days) that the member must reach to receive a reward

optional: add a configuration that allows you to set a timeframe by which the member must reach the visit milestone for their reward and whether or not they receive an after visit sms after doing so

take advantage of early visit milestones and let members know about your online menu or other aspects of your business, ensuring all members know what they need to



SPRINGBIG visit milestone autoconnect cont.



create audiences with different filters so that you can offer discounts based on things like their average spend

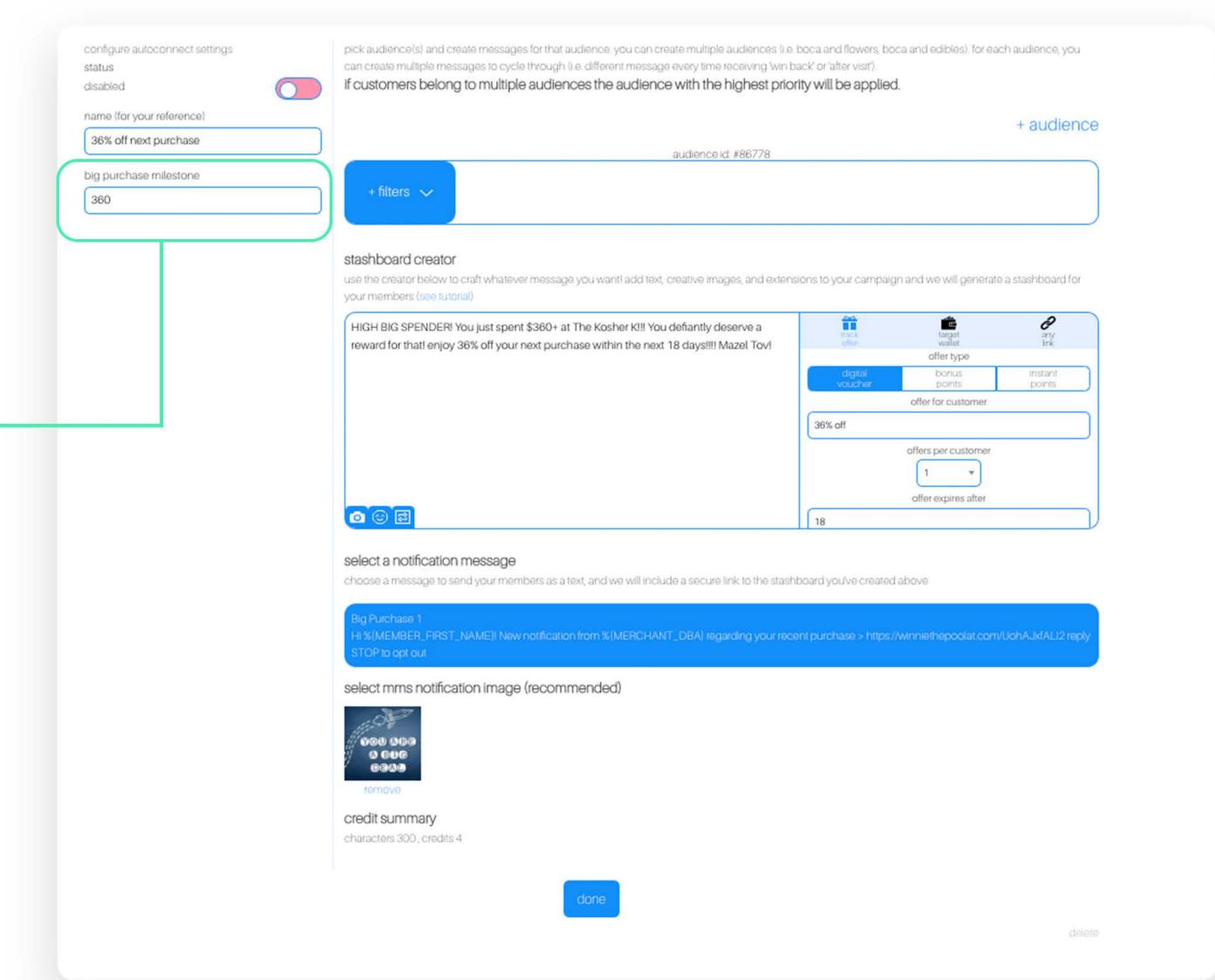
ask for public reviews from members only once they've returned to your store a certain number of times, and not too often, to ensure you request reviews from loyal shoppers at random visit milestones, issue members a small gift. surprise and delight marketing is incredibly powerful

SPRINGBIG big purchase milestone autoconnect

the purpose of this autoconnect is to reward your customers for making a big purchase. there is a purchase amount that is so high, that any customer who spends it is immensely valuable to you, make sure to capture and entertain those customers by leaving a big purchase autoconnect set and ready to delight your largest spenders

some of the most effective campaigns in generating revenue are campaigns that offer a reward if a certain amount of money is spent. run these campaigns with ease by creating big purchase autoconnects when needed

in this field, you must indicate the purchase amount (in dollars) that the customer must make to trigger the big purchase autoconnect



by join date autoconnect

the purpose of this autoconnect is to reward your customers for reaching certain milestones in their customer lifecycle at your store, the milestones can be like spending a certain amount within a certain timeframe from their join date, this effectively gives you a lifecycle marketing tool you can use to steer your members to where you want them to be

configure autoconnect settings pick audience(s) and create messages for that audience, you can create multiple audiences (i.e. boca and flowers, boca and edibles), for each audience, you in this field, you must indicate the join date can create multiple messages to cycle through (i.e. different message every time receiving 'win back' or 'after visit') if customers belong to multiple audiences the audience with the highest priority will be applied. disabled timeframe that will trigger the autoconnect name (for your reference) + audience 15% off for 30/500 we also recommend setting a specific time for + filters 🗸 the message to be sent time to send 11:00 am whatever message you wantl add text, creative images, and extensions to your campaign and we will generate a stashboard for Eastern Time (US & Canada) you should set milestones for what stage your currently 01:17pm High again! we have a great offer for you. It;s your 30 day anniversary with us at the Kosher K and you've already spent \$500+, that is awesome, for your loyalty enjoy 15% off your customers should be in in their lifecycle, setting next 3 transactions! what information you'd like to receive offer for customer try adding the target wallet extension to the 30, offer expires after 60, and 90 day milestones with an incentive tied select a notification message to it choose a message to send your members as a text, and we will include a secure link to the stashboard you've created above after setting these up, set up the desired action select mms notification image (recommended) taken autoconnects with a track offer extension to reward them with either bonus points or an credit summary offer characters 201, credits 2

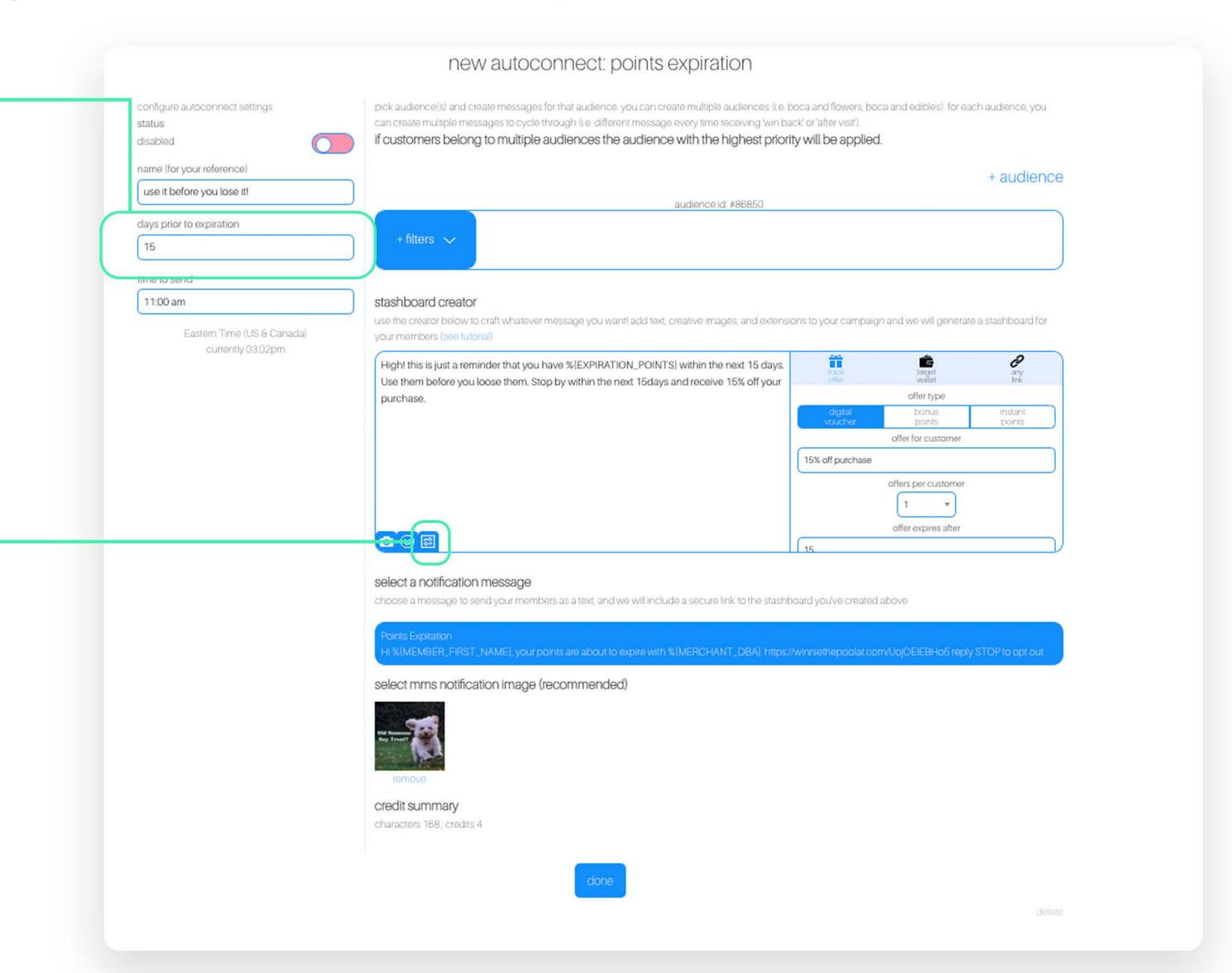
chapter 5 reminder autoconnects

point expiration autoconnect

the purpose of the point expiration autoconnect is to give your members a reminder that they have unused points that are set to expire soon. this is a great opportunity to offer a digital voucher encouraging them to come in and redeem their unused points

when setting the days prior to expiration ensure you are giving your members ample amount of time to come redeem their reward points

use the substitute value icon to include the amount of points that will be expiring within the set timeframe

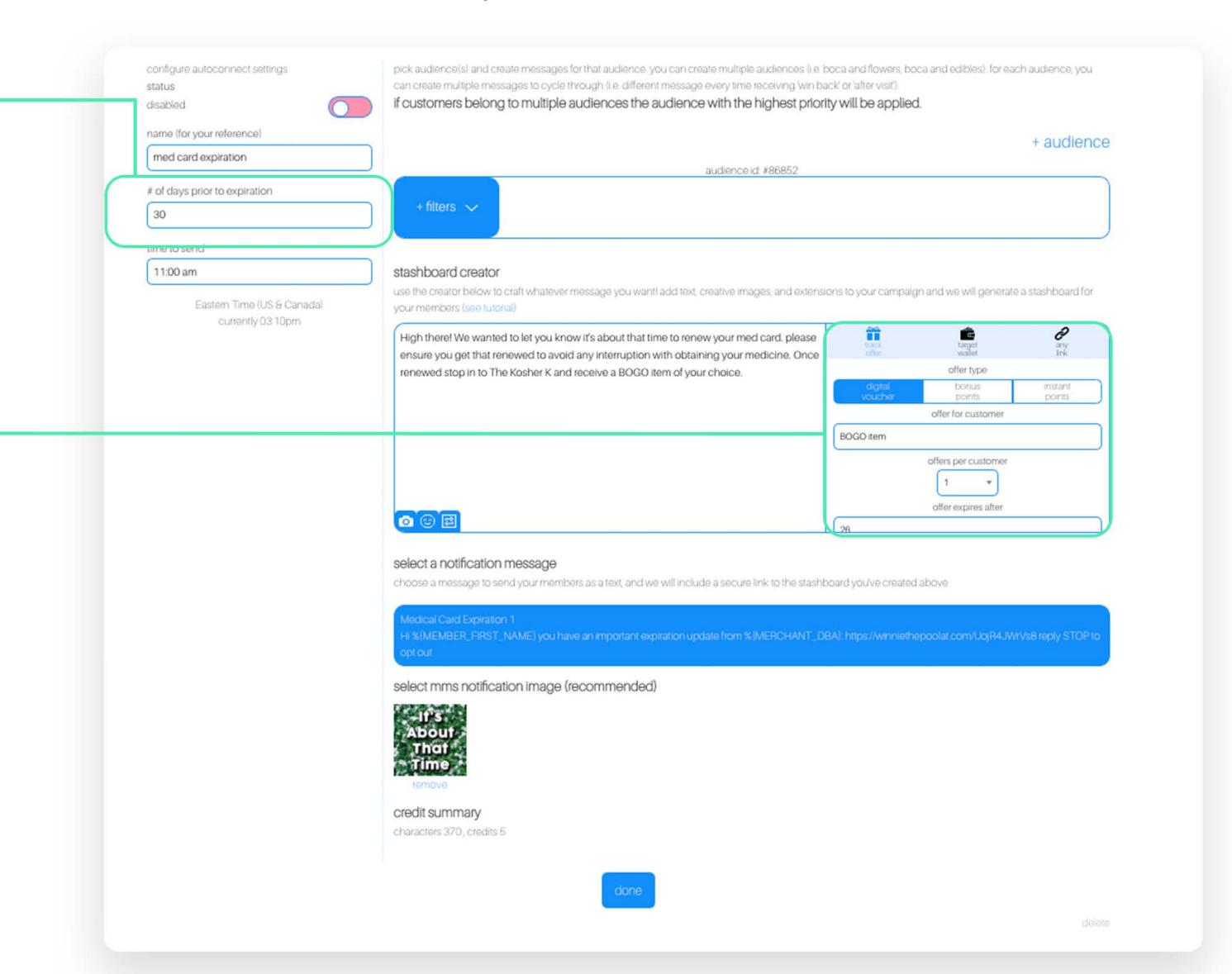


SPRINGBIG med card expiration autoconnect

the purpose of the med card expiration autoconnect is to give your members a reminder that their med card is going to be expriring soon. this is a great opportunity to offer a digital voucher encouraging them to come in and redeem their unused points

when setting up the days prior to expiration ensure you are informing your members at least 30 days prior to the cards expriation date

use their med card expiration as a way to leverage a digital voucher rewarding them for renewing their med card, and to help offset the price to renew



ready to get started? SPRINGBIG